



It takes a woman to grow an economy

Growing
Mother
Africa

South Africa's State Visit
to Côte d'Ivoire (02 - 03 December 2021)



together we are magic

what brings us here
is greater than hope
we come
drawn to you by the promise that lives in the sinews
a promise that courses through the veins
its home the heart of oneness
the cradle where humanity began
and all knowledge itself was born
together we are
we are Africa
from whose womb much has been taken
and yet much more remains
abundant and defiant
this time to serve and salve
the daughters and sons of the soil
because it was written in the skies
long ago when time began
that when all cardinals converge
a new star shall be born
for the renewal of the promise
the promise that together we are magic

and so we come
to witness the birth of a promise most profound
together
together
we are Africa
you see
we are magic

[authored by time]





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Strengthening trade relations between African economies

On 1 January 2021, the African Continental Free Trade Area (AfCFTA) came into operation, realising the vision of the founders of our continental body, the African Union, for economic integration and development. This state visit will see the South African Government and business representatives from various sectors engaging with the Government and private sector of Ghana as a meaningful expression of the quest to deepen integration, cooperation and development for the benefit of our people and the generations to come.

Intra-Africa trade is estimated at 13%, compared to intra-regional trade of approximately 60%, 40% and 30% achieved by Europe, North America and the Association of Southeast Asian Nations respectively. There can be no gainsaying the assertion that for African economies to flourish we need to act now to optimise trade relations for collective and sustained economic growth.

The events of the past year have demonstrated that no country, no people and no continent can stand alone in the face of the challenges that confront humanity. The COVID-19 pandemic has been a stark reminder of both our vulnerability and interconnectedness as a human race. Despite the upheaval caused by this disease, our response as a continent has been about partnership, resilience, innovation, and the sharing of strategies and resources.

This state visit exemplifies South Africa's commitment to the principles of unity, partnership and solidarity. Together with our sister country Ghana, we will emerge from this visit stronger in terms of economic development and integration, through the operationalisation of the AfCFTA to advance the economic empowerment of women and support good governance and democracy.

Our partnership is particularly critical to demonstrate the continent's standing in global markets. With developed markets under pressure, Africa can and must turn around this performance. South Africa's economic development strategies do not exist in isolation. Trade relations with Ghana are critical to

Foreword

His Excellency President Cyril Ramaphosa



rebalance global trade and level the playing field for Africa's industrialisation.

This state visit marks one more step in the journey that we believe could redefine our economic ties and set us collectively on a trajectory that contributes to growth across our region. We expect the bilateral agreements that will emerge from this state visit to light the torch for sub-regional, regional and continental cooperation, inspired by recognition of the gift endemic in a common ancestry, mutual benefit and purpose, and cemented on the recognition that history gives but one opportunity to do what is right.

The South African business delegation comprises a diverse range of sectors as well as businesses primarily owned and managed by black women. This is deliberate because we believe the fortunes that await African economies have to be championed equally by women and men. In this way we seek to bridge an important historical divide that is the offspring of South Africa's divided and oppressive past, which saw the black majority, and black women in particular, deprived of political, economic, cultural and social agency.

As we envision the glorious future that awaits our motherland, collectively we assert that it takes a woman to grow an economy.

Changing the African economic landscape

In the State of the Nation Address earlier this year, President Cyril Ramaphosa made the commitment that we will begin to harness the opportunities presented by the AfCFTA, a historic milestone adopted by the 13th and 14th Extraordinary Sessions of the Assembly of Heads of State and Government of the AU in December 2020, now known as the Johannesburg Declaration. This state visit to Côte d'Ivoire is a response to this Presidential injunction, inspired by the certainty that our historic ties with our significant West African compatriot will yield meaningful benefits for our respective countries.

The business delegation accompanying the President and South African Cabinet Ministers is complemented by a formidable array of entrepreneurs who have distinguished themselves admirably as visionaries and thought leaders across various sectors of our economy. Intrepid and farsighted, these women and men represent the zest of South Africa's entrepreneurial spirit, which is inspired by the recognition that our continent has the intelligence, knowledge and historical memory as the progenitors of global civilisation to once more propel humankind to the discovery of something new and profound; how nations scarred by centuries of dispossession, injustice, humiliation and attendant poverty can change adversity into mutual growth.

As recently as 8 November 2021, the AU underlined the importance of the private sector as a catalyst for growth and development: "The private sector in Africa accounts for over 80% of total production, two-thirds of total investment, and three-fourths of lending within the economy. The sector also provides jobs for about 90% of the employed working-age population. Further, small medium enterprise (SMEs) are the backbone of the African private sector, accounting for over 90% of businesses in Africa and translating to 63% of employment in low-income countries, while contributing to over 50% of the gross domestic product (GDP) according to the UN Economic Commission for Africa." It is for this reason that the esteemed businesswomen and businessmen accompanying the President and Government contingent on this state visit hold the possibility of deepening meaningful trade exchange between South Africa and Côte d'Ivoire. The change in the economic trade landscape means that both small and large businesses can take advantage of opportunities across regional and global value chains.

Introduction

Minister of Trade, Industry and Competition,
Mr Ebrahim Patel



South Africa's commitment to the AfCFTA is deep, principled and profound because it is a legal instrument that holds out the best hope ever for more than 1.2 billion people, providing a single bloc where local products will be traded between countries with minimal tariffs and for multilateral benefit. These agreements provide a basis for increased intra-African trade and can cement the continent's position as the next growth frontier across the world.

The AfCFTA, as the AU projects, "is expected to increase intra-African trade by over 50%, and will boost the continent's GDP by more than \$40 billion, and its exports by more than \$55 billion. To promote private-sector engagement, the AU has implemented programmes that seek to form strategic partnerships with the private sector through public-private partnership (PPP) engagements, including developing strategic partnerships with African philanthropists to support the implementation of key development initiatives at regional and continental levels." This is a policy whose time has come.

As we roll up our sleeves together to take our continent to a higher trajectory, we do so as a tribute to the founding fathers of hope, among whom we acknowledge Kwame Nkrumah, Félix Houphouët-Boigny and Nelson Mandela, the pathfinders whose vocation was to strive for an Africa equal to all across the face of the earth, a duty now bequeathed to our generation and those yet to be born.

Côte d'Ivoire - RSA Relations

HE Mr Zolani Mtshotshisa South African Ambassador to Côte d'Ivoire

Diplomacy forged through friendship

The formal conclusion of diplomatic relations between the two countries in May 1992 was the culmination of a long political process of engagement.

Félix Houphouët-Boigny, the first President of Côte d'Ivoire, led a diplomatic programme of engagement that included talks with SA government representatives and the leadership of the African National Congress.

Currently the two countries enjoy cordial relations underpinned by mutual respect of each other's sovereignty. There is great scope to grow economic relations and increase trade exploiting each other's comparative advantages.

The Economy

Côte d'Ivoire is an agriculture dependent economy with a small secondary sector and a relatively concentrated external sector. It is a member of the West African Economic and Monetary Union (WAEMU). Agriculture contributes almost a quarter of the country's GDP.

It is the world's leading exporter of Cocoa (more than a third of Ivorian Exports) and cashew nuts. The country is also a moderate exporter of crude oil which made up 13.6% of total exports in 2019. Despite the fluctuations in key commodity prices, the country's real GDP growth pre COVID remained robust and inflation was modest due to the fixed exchange rate arrangement under the WAEMU.

The Development Bank of Southern Africa undertook an analysis of Côte d'Ivoire for the period February 2021-February 2022. It identified key factors that underscore the country's strength:

- Robust real GDP growth and modest inflation
- Sustainable external debt
- Strong resilience following COVID-19

Currently the DBSA is financing infrastructure-related projects amounting to \$171 million USD. A further \$100m USD in project finance is under consideration.

The Opportunity

As a country with infrastructure challenges, Côte d'Ivoire presents



Abidjan, Côte d'Ivoire

huge opportunities for South African enterprises.

The Côte d'Ivoire National Development Plan 2021-2025 contains a list of projects in Agriculture, Industry, Mining, Water Infrastructure, Road Infrastructure and Energy. These projects are worth millions of euros and present exciting challenges for private as well as state-owned enterprises.

Trade Relations

Official data on bilateral trade reflect a modest volume of less than \$100m USD, in South Africa's favour. South African products to Côte d'Ivoire are made up of machinery, plastics, ships/boats paper and paper board amounting to \$89 849 000 USD.

Ivorian exports made up of cocoa, rubber, fruit and nuts and other related agricultural goods amounting to \$10 084 000 USD.

Joint Commission of Cooperation

The two countries are on a sound footing to reboot their relationship. The inaugural session of the Joint Commission of Cooperation (JCC) between the two countries took place in Abidjan from 19-21 October 2021.

The purpose of the JCC is to "promote and coordinate economic, social and scientific cooperation and promote trade and investment through facilitation of contact in the commercial and industrial sectors of the two countries".

The State visit of President C. M. Ramaphosa can only serve as a huge impetus in elevating the relationship.



A new era in African trade

For South Africa, the advent of the African Continental Free Trade Area (AfCFTA), which became operational at the beginning of this year, signals the start of a new era in African trade.



The AfCFTA aspires to connect all the regions of Africa, to deepen economic integration and to boost intra-African trade and investment. It aspires to create a single market for goods and services across 55 countries, creating a market of as much as 1.3 billion people with a combined GDP of \$3.4 trillion.

Since ancient times, trade has been the engine that connected communities both near and far. From the ancient centres of learning like Alexandria and Timbuktu, to the northern civilisations in Egypt and Carthage, the western Kingdoms of Ghana, Mali, and Songhai, the trans-Saharan trade routes, the eastern trading centres of Zanzibar, Mombasa and Mogadishu, to the ancient southern civilisations of Great Zimbabwe and Mapungubwe, for many centuries Africans traded the goods that they produced.

Throughout history, Africa has had a network of trade routes that facilitated the flow of goods such as beads, carvings, ivory, gold, gum, metal works, salt, textiles and metals. These trade routes



enabled African traders to seek out markets beyond the Continent.

Colonialism deeply damaged the indigenous development of African trade and caused great harm to our societies. At first, Europeans traded in African lives, carrying millions of slaves across the Atlantic to produce the wealth of their new-found colonies. Then, with the realisation of Africa's vast raw materials, colonial powers turned to the extraction of Africa's minerals and agricultural products. Much of the economic storyline of colonialism persists to this day.



Now Africa is taking concrete steps to write its own economic success story. It is opening up new fields of opportunity. It is doing so by harnessing all our capabilities, both existing and emerging, that will accelerate Africa's economic growth and integrated development.



This is critical if we are to change the distorted trade relationship that exists between African countries and the rest of the world. We can

no longer have a situation where Africa exports raw materials and imports finished goods made with those materials.



and each other.

Three key developments of global significance can serve as a stimulus for Africa to act in unison.

Firstly, the outbreak of the COVID-19 pandemic in the first quarter of 2020 exposed the frailty of African economies. More importantly, it sent a powerful message to Africa about the dangers of over-reliance on external sources to meet its growing demand for food, medicines and other essential supplies. It clearly demonstrated that Africa needs to produce its own food and medicines, to strengthen Continental supply chains, and to invest in infrastructure and capacitate African institutions.

Secondly, the African Continental Free Trade Area has the potential to accelerate economic growth across the Continent and create opportunities for entrepreneurs, small and medium enterprises as well as large corporations to flourish. The AfCFTA will provide new export opportunities for 'Made in Africa' products and enable member countries to trade with each other without tariffs or other hindrances. All of this will help the Continent to absorb the 10 to 12 million African youth looking to enter the job market annually.



Thirdly, the African Continental

Free Trade Area provides a unique opportunity for African countries to accelerate their commitment towards women's economic inclusion by improving women's access to trade opportunities at all levels, especially paying attention to cross-border traders. Empowering



women, and facilitating their participation in trade has a positive multiplier effect on economic recovery and growth, poverty reduction, and employment creation. Therefore, targeted interventions are required to enhance and support the participation of women in trade, including removing barriers to entry, putting in place conducive visa and tariff regimes, and ensuring that there is ease of doing business.

As South Africa we are actively supporting women in business to engage in bilateral trade with businesses in other parts of our Continent. We are also strengthening women's economic participation by ensuring that their businesses get preferential procurement opportunities in industry supply value chains. South Africa strongly supports the development of a clear AU Programme of Action and Protocol for Women in Trade, and a monitoring platform to advance the gender transformation of African economies.



The AfCFTA should be underpinned by strong and ambitious rules of origin, requiring a very high level of value-add here on our Continent. We need, as Africans, to resist the temptation to simply become transshipment centres, adding only limited industrial value in Africa. The AfCFTA will unlock more value and give effect to the dream of African development if it promotes

complementary trade between countries.

It is about using the combination of the Continent's raw materials and industrial capacity, its human resources, finance, services and infrastructure to produce quality finished goods to local and global markets. It is about creating an inclusive market large enough to attract investors from across the world to set up their production facilities on the Continent.

Trade is built on a bedrock of investment. We must therefore find ways of attracting more investment into our economies, and, crucially, we must encourage African businesses to invest in each other's countries.

This requires that we improve the ease of doing business in our



countries and provide protection for investors through strong and independent legal systems that will ensure the sanctity of contracts and fair and expeditious legal processes.

It means also that investors must be sensitive to our Continent's development goals: jobs, industrialisation and development of local entrepreneurs. The conditions of Africa's workers must improve as part of our development goals and the decent work agenda that all of us have committed to must find expression in our trade, investment and industrial frameworks.

South Africa stands ready to work closely with all African countries to forge more balanced, equitable and fair trade relations among African nations. We see expanded trade – and particular trade with other Africa countries – as vital to our efforts to grow our economy and create employment. It is the means through which we will recover from the effects of the COVID-19 pandemic and through which we will build a brighter future for our people.



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Edited extract from address by President Cyril Ramaphosa at the Official Opening of the 2021 Intra-African Trade Fair, 15 November 2021





trade, industry
& competition

Department:
Trade, Industry and Competition
REPUBLIC OF SOUTH AFRICA

Ms Lerato Dorothy Mataboge, Deputy Director-General for Export Promotion, Development and Outward Investments (EPD&IO)

Ms Lerato D. Mataboge is currently the Deputy Director-General for



Export Promotion, Development and Outward Investments (EPD&IO) in the South African Department of Trade, Industry and Competition (**the dtic**). Formerly the role was referred to as Deputy Director General: Trade and Investment in the South African Department of Trade and Industry (**the dti**). In this role, Ms Mataboge provides strategic support and advise to the Departmental leadership and the Presidency on key engagements

with global stakeholders for the attainment of the country's economic growth objectives. Prior to this role, Ms Mataboge founded and headed Trade Invest Africa, an initiative of **the dti** aimed at creating sustainable partnerships with the private sector towards the attainment of greater levels of intra-African trade and intra-African investments. In this role, she facilitated the IDC, DBSA and ECIC's infrastructure and industrial projects into the rest of Africa as part of executing the SA Inc. approach which was refined through Trade Invest Africa. She previously held the position of Chief Director for Africa at **the dti** with the responsibility of strengthening South Africa's bilateral relationships with countries on the African Continent. In June 2011, she completed her four-year term as a diplomat (Minister: Economic) where she was South Africa's Chief Trade and Investment Representative to the USA, based in Washington D.C.

Ms Mataboge is a passionate advocate for Africa's economic growth and development. She holds a BA (Law and International Relations) degree as well as an Honours degree in International Relations from the University of the Witwatersrand in Johannesburg. She

obtained a Masters degree in International Political Economy (International Trade and Global Finance) from the University of Warwick in the UK. Ms Mataboge also holds certificates in trade negotiations, bilateral investment treaty negotiations as well as project management; awarded by the European Institute of Public Administration in the Netherlands and WTO/UNCTAD, respectively.

She completed Executive Training in infrastructure project conceptualization and preparation - "Infrastructure in a Market Economy" - from the Harvard Kennedy School of Government in 2013. Ms Mataboge is an Archbishop Desmond Tutu – Oxford University Fellow for African Leadership. She was featured in the Destiny Magazine's "Power 40 under 40" feature in November 2015, in recognition of her leadership on African economic issues. Ms Mataboge was co-chairperson of the South African Presidential Working Group on the North-South Corridor (2011-2015). She currently serves on the Board of the Export Credit Insurance Corporation of South Africa (ECIC).



Ms Namhla Mniki

DDG Women's Economic Empowerment & GEF

Namhla Mniki is the Deputy Director General and technical lead



within the Private Office of the President of the Republic of South Africa, leading the Generation Equality Programme for Women's Economic Empowerment. Her work focusses on supporting The President of the Republic of South Africa to implement national, regional, and global commitments towards women's economic and financial inclusion. One of the programmes under this portfolio is to facilitate women and youth participation in the recently

launched free-trade area through the Africa Continental Free Trade Area (AfCFTA) agreement.

She is also the co-Chair of the Women Economic Assembly in South Africa, a national action platform launched by President Cyril Ramaphosa in October 2021 to create opportunities for South African women business owners in public and private sector supply value chains.



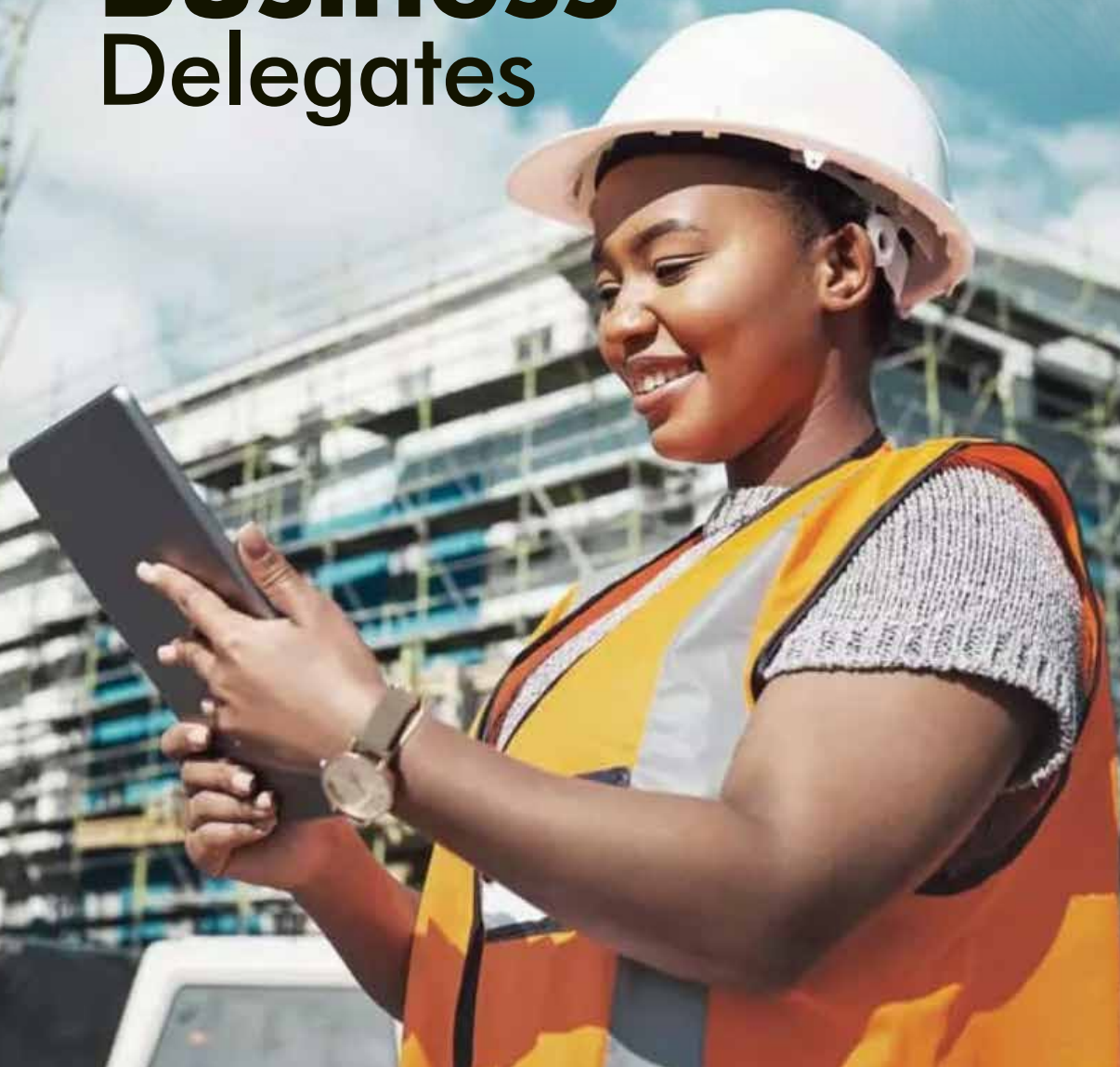
Namhla Mniki is an experienced Chief Executive Officer with demonstrated history working in the region and globally on sustainable development, government policy, and leadership development. Her primary interest is to support African stakeholders to accelerate Africa's economic and governance agenda. Her 22-year career in the development sector spans across the academic, civil society, social enterprise and government sectors. She has developed and shaped government policies, executed regional and global programmes, and initiated high-impact campaigns that promote economic inclusion, participatory governance, and gender equality in Africa.

Prior to her role in the Presidency, she was Executive Director of African Monitor for 9 years, where she spearheaded new methodologies to promote citizens participation in Africa's development agenda.

Namhla Mniki has a strong passion for developing leadership capability in Africa. She mentors and coaches emerging leaders, and occasionally offers leadership lectures at the Graduate School of Business, University of Cape Town. She serves as an associate of the Allan Gray Centre for Value Based Leadership, and is the Convener of the highly successful SDG Symposium South Africa.

She is a trained development economist with an MBA from the Graduate School of Business, University of Cape Town, South Africa.

Business Delegates





Building sustainable value for women

A dream. A vision. The realisation of a vision that was dreamed up at the birth of democracy in South Africa. That is WIPHOLD today.

With a multi-billion rand investment portfolio, we have redefined empowerment by building South Africa's premier black women-owned and managed investment company.

Born out of the possibility, which a new dawn promised to all South Africans, we have steadfastly pursued the goal of empowering black women across the country.

This vision is being realised through a dedicated focus on acquiring and building strategic investments in key sectors of the economy that offer value and returns, and that are used to drive our empowerment initiatives.



Drawing on the inspiration provided by our founders, including Louisa Mojela and Gloria Serobe, WIPHOLD today adds meaning and brings hope to more than 200 000 beneficiaries.

Our unique structure gives direct ownership to these women through the 33.6% stake they hold in the business by way of the WIPHOLD Investment Trust and WIPHOLD NGO Trust.

WIPHOLD Investment Philosophy

We believe in patient investing committed to building long-term value and returns. We do this through acquiring controlling or strategic stakes in businesses that demonstrate the ability to deliver on our objectives.

We focus on businesses in key sectors of the economy that we believe have the ability to deliver strong returns over a long period. We value businesses not only on their profitability and cash generating

potential, but also on the quality of their management and market-leading positions.

Our investment philosophy has evolved with the growth of our portfolio, with the emphasis shifting to acquiring influential stakes that enables us to exert greater strategic and operational influence.

Our primary focus is on the infrastructure, food & agriculture, financial services, mining and energy and services sectors contributing to a well-rounded and diverse portfolio.

Ms Louisa Mojela WIPHOLD Founder & Group Chief Executive



Louisa Mojela is recognised as one of South Africa's most accomplished black women leaders in business. This has been affirmed through numerous accolades, including her selection for the Leading Women Entrepreneur of the World award, being named as one of South Africa's Most Influential Women in Business and Government, winning the inaugural African Business Leadership Award, and receiving the Builders of the African Economy Award.

She completed her B.Comm degree at the National University of Lesotho, then went on to complete the Executive Leadership Program at Wharton School of Business at the University of Pennsylvania in the US.

Ms Gloria Serobe WIPHOLD Founder & Executive Director



Gloria Serobe has earned a distinguished reputation as a leader in the South African business world. Apart from her leadership role within WIPHOLD, she serves on several boards, including Sasfin, Hans Merensky and Denel. She was previously chairperson of the board of the Independent Ports Regulator, is an honorary member of the Actuarial Society of South Africa and serves on the advisory council of the South African Institute for Chartered Accountants (SAICA).

She has won numerous awards, including the Business Women Association's Corporate Business Woman of the Year award.

Gloria obtained a B.Comm degree from the University of Transkei and holds an MBA from Rutgers University in the US.

Contact details

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Mr Mcebisi Jonas Independent Non-Executive Chairman Appointed (15 December 2019)

Mr Mcebisi Jonas is Director of various companies in the MTN Group. Mcebisi is currently one of four independent Presidential Investment Envoys appointed by President Cyril Ramaphosa to attract investors to South Africa.

He is a former Deputy Finance Minister of the Government of South Africa who served from 2014 to 2017. Before his



appointment to national government, he played a key leadership role in the Eastern Cape. He served as a provincial minister of Finance as well as Economic Development, Environmental Affairs and Tourism in the province. He also served as Chief Executive Officer of the Eastern Cape Development Corporation as well as Chief Executive Officer of the Centre for Investment and Marketing in the Eastern Cape, developing the investment promotion agenda for the province.

He holds a BA History & Sociology from Vista University and a HDip Education (Rhodes University).

About us

MTN is an emerging market mobile operator at the forefront of technological and digital changes. Inspired by our belief that everyone deserves the benefits of a modern connected life, we provide a diverse range of voice, data, digital, fintech, wholesale and enterprise services to more than 277m customers in 20 markets.



We were established in South Africa at the dawn of democracy, in 1994, as a leader in transformation. Since then, we have grown by investing in sophisticated communication infrastructure, developing new technologies and by harnessing the talents of our diverse team of people to now offer services to communities across Africa and the Middle East.

We believe that communication and connectivity are key to socioeconomic empowerment. Building our own cellular network in 1994 has led to our developing a world-class ICT infrastructure – enabling us to bring voice and data solutions to over 30 million South Africans.

In 2011, we embarked on our largest-ever network rollout, increasing 2G coverage to 98% and 3G coverage to 65% of the population. In 2012, we began the biggest Long Term Evolution (LTE) network rollout in Africa. We have also made considerable investments in undersea cables to provide capacity to our network. These investments were made in the West Africa Cable System (WACS) that connects southern, western Africa and the Europe, the Eastern Africa Submarine Cable System (EASSy), which links the east coast of Africa, including South Africa with Europe, and the Africa Cable Europe (ACE) linking South Africa with the United Kingdom along the west coast of Africa. MTN is now a global player that operates in 22 markets in Africa and the Middle East. The company now offers e-commerce and digital services in music, financial services and entertainment. As a socially responsible company, MTN, through its philanthropic arm the MTN SA Foundation, MTN leverages the power of connectivity to facilitate access to education and healthcare, and fosters the development of

entrepreneurship and the arts.

Through its sponsorship portfolio, MTN sponsors a variety of properties in football, rugby, music and lifestyle. MTN sponsors the Premiership knockout competition known as MTN8, the Springboks, the national rugby team, Joyous Celebration, a popular gospel ensemble.

Sustainability

MTN operates in some of the most vulnerable areas in the world. We recognise that our operating countries have often limited resources to adapt and cope with environmental impact. We pride ourselves on ensuring that we continue to provide telecommunications services with little impact on the environment.

For example, MTN powers its energy intensive data centre in Johannesburg with a solar cooling system, which is the first of its kind in Africa. The system is driven by a cutting-edge technology called mirror-based concentrating solar power (CSP) that uses heat generated from the sun and has a peak cooling capacity of 330 kW. The system consists of 242 solar mirrors covering a total area of 484 square metres, which tracks the sun to generate pressurised hot water at 180 degrees celcius.

The hot water in turn powers an absorption chiller that produces chilled water that is circulated into the datacentre for cooling of IT equipment.

MTN's head office in Fairland, Johannesburg, is powered by a 2MW methane powered tri-generation plant. The trigeneration plant is powered by methane gas which is piped over 800 km from Sasol's Mozambique gas fields to Johannesburg, where it is then piped to MTN's head office. The trigeneration plant at MTN is unique in that it not only generates electricity from the methane gas, but also uses a by-product of the process for cooling purposes. MTN has lowered electricity usage by approximately 37% due to the Tri Generation among other greening initiatives the company has rolled out.

MTN is modernizing its base stations, particularly those in remote areas, to enable them to work off the grid. The off-grid base transceiver station (BTS) site, at Vredesvallei, has a 35km radius coverage to serve the communities of Riemvasmaak and Vredesvallei in the Northern Cape.

MTN has been awarded the prestigious silver level certification in Leadership in Energy and Environmental Design (LEED) in recognition of the greening efforts it has made at its head office.



Contact details
Website: www.mtn.com





Delivering freight reliability

Ms Portia Derby, Transnet Group Chief Executive

Ms. Portia Derby is the current Group Chief Executive of Transnet SOC Ltd, appointed February 2020. She has occupied senior positions in the South African government during a period of major economic reform. Portia is the former Director-General of Public Enterprises (2005 - 2009) responsible for Corporate Strategy and Structure of the Investment Portfolio (2004 - 2005) and former Chief Operating Officer of the Department of Trade and Industry (2002).



Portia's career in government started at the National Institute for Economic Policy (NIEP), as a financial researcher where she played an integral role in working on the quantification of the Reconstruction and Development Programme (RDP).

Portia previously served as a non-executive director of Metair Investments and Safcol.

She has also worked in the private sector as an Executive Director: Clients Africa at Aurecon, an international engineering and infrastructure advisory company.

Portia holds a Bachelor of Science Degree (majoring in Economics and Geology), an Honours degree in Economics from the University of Natal, as well as a Master's in Business Administration from the University of the Witwatersrand, Johannesburg.

Ms Siza Mzimela, Chief Executive, Transnet Freight Rail

Ms Siza Mzimela has been appointed as the Chief Executive of Transnet Freight Rail, joining Transnet after serving 18 months as interim CEO of SA Express.

Siza is a seasoned business executive with almost 30 years' industry experience, gained in various senior roles across diverse industries



and in both the public and private sector.

She started her career at Standard Bank and later worked for Total SA before moving into aviation. In 2010 Siza was the Group Chief Executive Officer at South African Airways, which at the time was the Continent's largest airline with a turnover of R24-bn and presence in more than 40 international locations. She was also one of the founding members who launched the first majority black female-owned commercial airline in South Africa, Fly Blue Crane, which held both domestic and international licenses.

Siza's extensive experience in running complex logistical entities will see her lead and direct the delivery of reliable freight transport and handling services to satisfy customer demands. As incoming CE, Siza will ensure the reliability of our freight system through competitiveness and on-time scheduling to lead the growth and development of Transnet's largest operations.

She has a BA Economics and Statistics from the University of Swaziland, a Certificate in Management from Henley College.

Ms Yolisa Kani, Transnet's Chief Business Development Officer

Ms Yolisa Kani joined Transnet in 2020 as the new Chief Business Development Officer, after serving four years as the Head of Public Policy in Southern Africa at Uber Technologies ("Uber"), where she was responsible for expansion into new markets in Southern Africa.



At Uber, Yolisa successfully brokered the deal between the company and the Taxi Industry in South Africa through strategic negotiations. She also was the New Mobility Team lead in San Francisco, (Uber Head Quarters) that was also finding solutions for mobility in various cities, integrating with mass transit operators amongst other things.

Yolisa has held senior government positions in the Ekurhuleni Metro, the Cross-Border Road and Transportation Agency as well as the City of Johannesburg. She was also previously responsible for overseeing the World Cup Transport Plans and the implementation of the Bus Rapid Transit Systems (BRT).

In her role as CBDO, Yolisa will work closely with all Operating Divisions to lead and support customer and business growth, aligning closely with R&D functions.

Yolisa has a BSc Hons in Applied Science, with a specialisation in Transportation Engineering from the University of Pretoria.

About Transnet

Transnet is the largest and most crucial part of the freight logistics chain that delivers goods to each and every South African.

As the custodian of ports, rail and pipelines, Transnet's objective is to ensure a globally competitive freight system that enables sustained growth and diversification of the country's economy.

Transnet is currently transitioning from its Market Demand Strategy, characterised by accelerated capital investment, towards the Transnet 4.0 Strategy, which is focused on repositioning Transnet, and the country's freight system, for competitiveness within the fast changing, technology-driven context of the 4th industrial revolution. The strategy's main growth thrusts includes; geographic expansion, product and service innovation and diversification and expansion of the scope of Transnet's manufacturing business. The key objectives of Transnet's effort is directed towards increasing the connectivity, density and capacity of the integrated port, rail and pipeline network.

Transnet 4.0 Strategy aims to grow Transnet to a R100 billion business by 2020. Organic growth of the current freight transport and handling divisions will account for the bulk of this growth and Transnet will continue to focus on improving operational efficiency and reliability in order to grow its market share. Consequently, capital investment to modernize and expand the port, rail and pipeline network and operations will continue to be a key priority, as will continued development of our people.

Significant growth is being targeted from new markets, particularly in integrated logistics, the development of logistics hubs and clusters, natural gas midstream infrastructure, manufactured products and new digital businesses. Transnet will increasingly make use of strategic partnerships to drive these new ventures.

Transnet has a critical role to play in furthering South Africa's strategic and economic objectives and is actively refreshing its brand as it moves into new markets, expands and diversifies its service offering, and redefines its market position.

Transnet operates as an integrated freight transport company, formed around a core of six operating divisions that complement each other. These are supported by a number of company-wide specialist units - Transnet Group Capital and Transnet Foundation- which underpin our company.

Transnet is made up of the following operating divisions:

- Transnet freight rail
- Transnet rail engineering
- Transnet national ports authority



- Transnet port terminals
- Transnet pipelines
- Transnet property

As a state-owned company, Transnet continues to leave an indelible mark on the lives of all South Africans. With a geographical footprint that covers our entire country, Transnet is inextricably involved in all aspects of life in South Africa. As such, we ensure that that we play a pivotal role in enhancing the quality of life in all areas we operate. This extends not just to our employees, but to communities and environments as well. Through the Transnet Foundation - which is the Corporate Social Investment arm of Transnet - we have invested time and money in a number of diverse programmes around the country that provide much-needed succour and assistance to our communities.

Contact details

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Mr Patrick Dlamini
Chief Executive Officer

Building sustainable infrastructure planning and development across the Continent

The DBSA is a government-owned development finance institution, established in 1983, with the mandate to promote economic growth as well as regional integration for sustainable development projects and programmes in South Africa, SADC and the wider Sub Saharan Africa.



Our purpose is to 'Build Africa's Prosperity' by driving inclusive growth and securing innovative solutions that drive socio-economic development in emerging economies in sub-Saharan Africa. We do this by mobilising funding resources, which are channelled into projects aimed at building sustainable infrastructure planning and development across the Continent.

Strategic objectives

DBSA has collected over three decades' worth of experience in driving transformational change through multi-faceted investments for different types of infrastructure development. Our experience has resulted in us creating sound strategic objectives to lead us towards reaching our key mandates.

- Sustained growth in developmental impact – aggressively growing businesses to maximise developmental impact.
- Integrated infrastructure solutions provider – partner of choice for infrastructure development solutions.
- Financial sustainability – maintain profitability and operational efficiency to enable growth in equity and fund developmental activities.
- Sustainability innovations – instigate the formation of a new generation of special purpose vehicles and structured financial instruments that will facilitate and catalyse the mobilisation of investments in infrastructure development projects.

Sectors of operations

Our diversified portfolio focuses on specific sectors, which are critical in the development and growth of the regional and national

economy. Our aim is to support the government in its goal to reach a healthy economic standing which places South Africa, and other African countries, in a favourable condition to compete in the global market. These sectors include;

Economic infrastructure

- Information and Communication Technologies (ICT)
- Transport
- Water and Sanitation
- Energy

Social infrastructure

- Health
- Education
- Human Settlements.



Contact details

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Mr Tshokolo P. Nchocho Chief Executive Officer

Mr Tshokolo Petrus Nchocho (TP) is the Chief Executive Officer (CEO) for the Industrial Development Corporation (IDC). He assumed this role on the 1st January 2019. He has over 20 years' experience in the economic development finance and banking arena.



Prior to joining the IDC, he was CEO of the Land and Agricultural Development Bank ("Land Bank") – a position he held since February 2015. Mr Nchocho's career in economic development finance and banking spans over 20 years having previously served as a Group Executive at the Development Bank of South Africa (DBSA) - a portfolio which saw him manage the DBSA's infrastructure project finance debt and equity investments.

He holds a BCom degree from the University of the North, a Master of Business Leadership (MBL) from UNISA School of Business, an MSc Finance (University of London-UK), as well as an Advanced Management Program (AMP) obtained from Harvard University.

His passion for socio-economic development has seen him serve on boards of some community-based organisations including the Youth Enterprise Society ("YES"), which is a non-governmental organisation based in Harrismith, Free State. At YES, he volunteered Business Advisory services to young entrepreneurs. He also served on the board of Yeast Housing Company, an inner-city housing section 21 company operating in central Pretoria/Tshwane.

The Industrial Development Corporation of South Africa (IDC) is a self-financing national development finance institution whose primary objectives are to contribute to the generation of balanced, sustainable economic growth in Africa and the economic empowerment of South Africans, thereby promoting the economic prosperity of all citizens. It achieves this by promoting entrepreneurship through the building of competitive industries and enterprises based on sound business principles.

Established in 1940 and operating in both Africa and South Africa, its primary objective is to contribute to the generation of balanced, sustainable economic growth in Africa and the economic empowerment of the South African population. In carrying out this mandate, the IDC balances a strong developmental focus with the need to invest in ventures that are based on sound business principles.

History

The IDC has contributed to the implementation of South Africa's industrial policy for more than 80 years and established, among others, the petro-chemicals and minerals beneficiation industries. The Corporation has stimulated large industrial projects in industries that are today acknowledged as the cornerstones of the country's manufacturing sector.



The IDC today

The IDC supports industrial capacity development by proactively identifying and funding high-impact projects, creating viable new industries, and using diverse industry expertise to drive growth in priority sectors.

This is done to facilitate sustainable direct and indirect jobs, promoting entrepreneurial development and growing the SME sector. The IDC funds industrial development projects and plays a catalytic role in promoting partnerships across industries within

and outside our borders, and promote regional economic growth through:

- Proactively identifying and funding high-impact and labour-intensive projects.
- Leading the creation of viable new industries; and
- Using its diverse industry expertise to drive growth in priority sectors.

The IDC operates in a broad spectrum of industries including:

- Metals and mining
- Agro-processing and agriculture
- Chemicals and pharmaceuticals
- Industrial infrastructure
- Clothing, textiles, leather and footwear
- New industries
- Manufacturing and related industries
- Media, tourism, ICT and related industries



Beyond South African borders, the IDC has investments in over sixteen (16) countries on the Continent with investments in sectors such as:

- Agro Processing & Agriculture
- Chemicals, Medical and Industrial Minerals
- Energy, Heavy Manufacturing
- Industrial Infrastructure
- Mining and Metals
- Textiles & Wood Products
- Tourism and Services - spread across eighteen countries

For more information on the IDC and funding products, visit www.idc.co.za

Contact details

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**Ms Philisiwe
Mthethwa**
Chief Executive Officer

**Building sustainable
infrastructure planning and
development across the
Continent**

Ms Mthethwa holds an MBA Corporate Finance from the University of Sheffield, and has

studied towards the MSc Economics (thesis not defended) at the University of Paris 2.

In this role Ms Mthethwa brought a diverse knowledge of banking, capital markets and international investment, and grew the NEF into a high-performing organisation that saw well over 1000 black-owned and managed enterprises receive much-needed finance for start-up, expansion and equity acquisition purposes. Under her stewardship the past few years (2007 – 2014) saw the NEF join forces with local and international investors in the quest to champion South Africa's industrialisation by developing strategic and industrial-type projects valued in excess of R13.2 billion.

Ms Mthethwa's experience encompasses both private and public sector activities and provide the NEF with unparalleled understanding of the environment in which the organization operates.

Prior to joining the NEF, Ms Mthethwa worked for a French investment bank in London, held responsibility for risk management control at the South African Reserve Bank and worked in the Treasury division at Standard Corporate and Merchant Bank. She was also employed as a Regional Director for Europe by **the dtic** in Germany and France to promote European investment in South Africa. In 2002 she returned to South Africa to become the Chief Director of the Black Economic Empowerment Unit of **the dtic**, which developed the Government's Broad Based Black Economic Empowerment (B-BBEE) strategy, the B-BBEE Act and the Codes of Good Practice, instruments that are at the heart of the country's efforts to bring about inclusive growth.



Over the years Ms Mthethwa has served on various Boards and is a Non-Executive Director of the Industrial Development Corporation. Among her accolades are: 2019 CEO of the Decade (ABSIP); 2017 Woman of the Year (ABSIP); 2014 Special Excellence Award: Financial Services Sector (Black Business Executive Circle); 2013 Woman of Substance (African Women Chartered Accountants); 2013 Top South African Women's Award (South Africa's Most Influential Women in Business and Government); 2011 Corporate Business Woman of the Year (Business Women's Association of South Africa), 2011 African Business Woman of the Year (Africa Investor), and appointment as a Chevalier de la Legion d'Honneur (Knight of the National Order of Merit) by the former president of the French Republic, Mr Nicolas Sarkozy in 2011.



Growing black economic participation

As a consequence of centuries of colonial oppression and decades of Apartheid discrimination, the black majority in South Africa were excluded from the economic mainstream. It was for this reason that the National Empowerment Fund (NEF) was established through legislation after the arrival of freedom and democracy to serve as a bastion for black economic participation.

Since operational inception in 2005, the NEF has approved well over 1000 transactions worth more than R11.3 billion across the country with a total project value of R20.4 billion, supporting in excess of 105 000 jobs countrywide.

These interventions also include support through the NEF's Women Empowerment Fund to grow the volume of sustainable businesses that are owned and managed by black women entrepreneurs.

Through financial and non-financial support as well as ongoing mentorship support across all sectors of the economy, these businesses have manufactured railway sleepers and components, industrial steel wheels and rims, roof tiles, bricks, cement, furniture, pesticides, building panels, condoms and much more. Some have built state-of-the-art hospitals, affordable housing units, student accommodation complexes, community-owned shopping malls, office parks, hotels and lodges, placing the NEF and its investees at the heart of the nation's commitment for redress, renewal, recovery and growth.

The NEF's specialist venture capital arm, the Strategic Projects Fund (SPF), provides investment and technical support for black businesses from a concept stage, feasibility studies throughout the project lifecycle until business concepts are commercialised. Its objectives are as follows:

- Create new manufacturing and industrial capacity,
- Create new jobs as opposed replacement capital finance,
- Invest in new fixed capital into economically depressed areas or poverty nodes,
- Create an inclusive economy by increasing black participation in industrial development,
- Increase South Africa's export-earning potential and reduce import dependency,
- Increase co-investment and linkages with foreign direct investors.

To date, together with local and international partners, SPF has developed a significant project investment portfolio valued at more than R13.2 billion in order to propel manufacturing and industrial capacity and employment-generating economic growth, in South Africa. These greenfield projects hold out meaningful opportunity and potential for African co-investment across various sectors of the economy including tourism, mineral beneficiation, agro-processing, (renewable) energy, business process outsourcing and infrastructure development.

Collectively, these projects have the potential to create circa 52 000 jobs post commercialisation.

As mainstay of township and rural development, the NEF has a dedicated fund that supports businesses in the impoverished localities where the majority reside. The businesses are located



in various sectors including construction, property, community-owned shopping malls, petrol stations, agro-processing and the tourism value chain.

In support of our government's economic policy of localisation and industrialisation, through the Black Business Manufacturing Fund the NEF aims to contribute towards building local industrial capacity for the domestic and export markets, skills advancement and employment creation .

Contact details

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A beacon of hope for medical technology

In the manufacture of medical technology, a black woman-owned company, Jalo Enterprises, will revolutionise the treatment of kidney disease by becoming the first South African company to manufacture dialysers to help filter the blood in the same way that kidneys do. The project seeks to establish a Hollow Fibre Dialyzer **Manufacturing Plant with a capacity to produce 1 million dialysers per annum.**



JaLo Enterprise offers expertise in:

- design and commissioning of Renal Units,
- design, installation, commissioning, repairs and maintenance of Water Treatment Plants,
- Installation and of commissioning, repairs and maintenance of Renal Equipment,
- Technical training and certification,
- Application and Clinical training, as well as
- Haemodialysis and Peritoneal Dialysis Consumables.

JaLo will also produce other haemodialysis products such as dialysates, dialysis kits, water purification units, consumables and related chemicals. The National Empowerment Fund has invested just under R10 million to complete the bankable feasibility study.

JaLo is owned and operated by the founders, Ms Loraine Kunene and Ms Jackie Pretorius. The business will also provide equipment and technical support to both private and public sector clients across the African Continent. One of the key success factors of the

company is the strong skills and expertise in the renal care medical field, developed over many years. The Directors, Ms Kunene and Ms Pretorius; both Nephrology Trained and the Technical Engineer; Peter Vickers; collectively possess more than 64 years' experience in the field of Dialysis and Water Treatment.

Ms Jackie Pretorius holds an MBA degree and is a registered professional nurse with a diploma in Marketing Management and with more than 18 years' experience in dialysis occupying various positions such as Renal Nurse, Sales Representative, Product Specialist, Product Manager, Business Manager and Sales and Marketing Manager. She was previously employed at Adcock Ingram Critical Care (Baxter SA) and National Renal Care (NRC).

Her core skills include customer relationship management, strategic leadership, business development and dialysis technical operation.

Ms Loraine Kunene is a registered professional nurse with over 20 years of experience in kidney transplant unit management, water treatment, dialysis field including clinical, sales, marketing and business management. She has worked for Fresenius Medical Care in various positions across product management, business unit management, initiated and headed the pharmaceutical division and production plant, and has served as an executive of the group for Southern Africa. She has extensive knowledge and understanding of the South African water and renal market with well established relationships. She currently consults as a State Contract Manager for a leading company in the field of Domiciliary Oxygen.

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A shield for public health

Gemilatex is aimed at addressing the widespread extent of the HIV/AIDS epidemic, underscoring the urgent need for the local production, procurement and utilisation of condoms.

Gemilatex has secured funding from the NEF and the Black industrialist scheme to conduct a bankable feasibility study towards an establishment of a Condom manufacturing facility with a capacity of 280 million condoms per annum.



Some of the interesting but frightening facts about the HIV/AIDS pandemic, which necessitated the development of Gemilatex are:

- 17 million of the 37 million people living with HIV do not know their status (2014).
- recent successes in the fight against HIV has been largely confined to developed nations while the developing nations lag behind.
- adolescent girls and young women are being infected at twice the rate of any other age demographic in Sub Sahara Africa.
- particular focus needs to be paid to 'middle income' developing nations (like South Africa) as there are larger treatment requirements in these regions.
- majority of global aid is directed at low income developing nations. This puts a burden on fiscal budgets as a result.
- the widespread extent of the AIDS epidemic underscores the urgent need for the local production, procurement and utilisation of condoms as evidenced by the following statistics:
 - worldwide, nearly 1 adult in every 100 between the ages of 15 and 50 is infected with HIV.
 - At the end of 2013, at least 36 million people had HIV/AIDS, with 25 million in Sub-Saharan Africa, and another 27 million people had died as a result of HIV/AIDS since 1981.
 - Young people under 25 years of age, who happen to be the most sexually active, account for half of all new HIV infections worldwide.
 - In South Africa over 6 million people are HIV+
 - Close to 3 million South Africans have died from HIV to date.

Achievement and Activities during the Bankable Feasibility Study to date are:

- technology scanning and service provider assessment and selection which led to a reputable Original Equipment Manufacturer (OEM) being selected as the Equipment Manufacturer.
- engaged and selected a technical partner to partner with the black woman promoter.
- site and location scanning which resulted in the selection of the East London IDZ as the preferred location.
- financial Model and Project Information memorandum (coupled with a technical report) recommend a favourable outcome for the business.
- the market was secured through the tendering for and the allocation of Gemilatex as a distributor supplier of Condoms to the National Department of Health (DOH).
- the initial allocation is for 50 million condoms as distributor, but this allocation is expected to grow once the transition to Manufacturer is ratified.
- Gemilatex is an 85% and 51% Black-owned and women-owned business respectively. At completion, the investment will lead to the creation of 289 sustainable jobs in a peri-urban location.

Managing Director

– Ms Mpumi Mhlontlo



- Ms. Mpumi Mhlontlo is responsible for the day-to-day operations of the company. Mpumi graduated from the University of Witwatersrand in 1991 with a BCom degree majoring in Business Finance and Marketing. She is currently undertaking her Directors Course with the IoDSA.
- Mpumi is a young black South African woman with over 16 years' extensive working experience in business finance, management and the medical supplies industry, having concluded numerous multi-million financing deals and medical supplies contracts. Her work experience includes being Depot Manager at SAB/ABI and other senior positions at other corporates such as Investec and iBurst Africa
- In 2009, she founded Cedar Health Care which supplies medical consumables and equipment to the South African Healthcare industry and has supplied the Department of Health at national and provincial level through multi-million Rand contracts.
- In 2013, Mpumi set up Gemilatex, to pursue the dream of manufacturing condoms in Africa, for Africa and she owns 51% of the business.

Contact details

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Ms Meta Mhlarhi (Maponya) CA (SA)

- Co-Founder & Director of Black Energy Professionals Association
- Fund Principal of Mahlako Energy Fund
- Director & Co-Founder of Mahlako A Phahla Group



Meta is a qualified Chartered Accountant with over 19 years of professional experience ranging from energy, infrastructure investment, asset management and advisory. She is the co-founder and director of Mahlako A Phahla Group. Since 2008 Mahlako has successfully invested in projects in excess of R5 billion and advised on mandates in excess of R500 billion. Meta is Fund Principal of the recently launched R1.75 billion Mahlako energy Fund, which seeks to invest in businesses and energy projects with great growth potential along the entire value chain.

Her demonstrated record ranges from being part of teams that have concluded a first of its kind energy wheeling project with a private power purchase agreement, developed Wind projects, invested and managed large Solar PV projects and developed and invested in affordable housing. She has also led in the development of many Feasibility Studies, procurement of Public Private Partnership Projects, advised on and managed energy-related Strategic Integrated Projects, Gazetted by the South African Presidential Infrastructure Coordinating Commission Council. She is part of a team developing a Green hydrogen project and has been appointed on the Green Hydrogen Panel by the Minister of Trade, Industry and Competition.

In recognition of her entrepreneurial journey, Meta was awarded the Entrepreneur of the year award by the African Women Chartered Accountants. She was a panellist at the inaugural South Africa Investment Conference. Meta was selected as a Woman of Fortitude to continue the legacy of Mama Albertina Sisulu.

She has successfully completed various international courses, including the Seed Transformation Programme through Stanford

University Graduate School of Business. Meta is also the Chairperson and Co-founder of the Black Energy Professionals Association (BEPA).

Back to Directors

Ms Makole Mupita CA (SA)

- Co-Founder & Director of Black Energy Professionals Association
- Fund Principal of Mahlako Energy Fund
- Executive Director & Co-Founder of Mahlako A Phahla Group



Makole Mupita is a qualified CA(SA) with 22 years of experience in private equity, ESG investing, asset management, and infrastructure and development finance. Makole spearheads the Mahlako Financial Services Energy Fund, applying innovative solutions to investing and building sustainable energy businesses across the renewable energy, gas, and energy services subsectors. A leading figure and voice in the energy and financial services sector, she applies her pioneering spirit and exceptional experience to delivering value on behalf of discerning investment partners.

makole-alphad

She has led and been involved in landmark infrastructure deals that have shaped the South African infrastructure landscape. She has participated in the successful refinancing of various infrastructure projects as well executing notable Public Private Partnership transactions. Most recently, she steered the Mahlako team in a ground-breaking flagship energy wheeling project with Amazon Web Services – a first of its kind project outside of the REIPPP programme. Prior to Mahlako, Makole worked at the Old Mutual IDEAS Fund where she was Portfolio Manager of the Fund for 6 years. She served her articles at Investec Bank specialising in Private Equity. Makole is also the co-founder the Black Energy Professionals Association (BEPA).

Lightyears ahead to help you get ahead through stellar investment solutions

Mahlako is a 100% black women-owned investment and advisory firm with a stellar track record, founded by two dynamic black women who are infrastructure investment and advisory specialists. The firm has deep investment and advisory expertise, built through a demonstrable project development, deal origination and execution



Mahlako is a 100% black women-owned investment and advisory firm with a stellar track record, founded by two dynamic black women who are infrastructure investment and advisory specialists. The firm has deep investment and advisory expertise, built through a demonstrable project development, deal origination and execution track record since inception in 2008.

Since then, the firm has steadily developed a reputation of strong entrepreneurial values with a determination to deliver valorisation through innovative, African solutions to the challenges of South Africa and the African Continent at large.

Mahlako a Phahla Group is focused on investments, asset management and advisory services within the energy, developmental and social infrastructure, telecommunications and financial services sectors.

Our advisory services are built on a foundation of local insights, current expertise and lived experiences, and have been geared to support key stakeholders in the developmental infrastructure areas of the economy, in both the public and private sectors – where our relationships are strong. The cohesion between the public and private sectors in developing the South African and African economies is key to unlocking the structural challenges faced in delivering successful and beneficial infrastructure projects on the Continent.

As an alternative investments company, we invest in developmental infrastructure assets that are geared towards transforming our economies while also providing innovative and insightful solutions to our clients. Our mission is rooted in deepening the participation of black people, specifically black women, in the South African and global economy. We see the growth of black businesses as central to creating a cohesive South Africa and a vibrant, growing Africa, driven by equal access to economic opportunity.

Over the last twelve years the firm has been involved in and invested in landmark infrastructure energy projects worth over R5 billion and advised on mandates exceeding R10 billion.

Contact details

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A bastion for SME growth



Ms Polo Leteka

Chairman and Founder - IDF Capital

Managing Partner and co-Founder – Alitheia IDF

Founder & Director – I'M IN Accelerator and Seed Fund

Ms Polo Leteka is a highly accomplished and experienced entrepreneur and private equity investor. She is the Chairman and Founder of IDF Capital - a South African based entrepreneurial financier and advisory firm. Through IDF Capital, Polo has contributed towards changing investments into women-owned SMEs across South Africa. In 2015, she co-founded Alitheia IDF to continue investing in high growth businesses across Sub-Saharan Africa that are women owned and led.

Polo is an accountant by training, and has varied experience in both the Public and Private sectors of South Africa which includes accounting and auditing, corporate finance, investment banking, public policy formulation, venture capital and private equity in the SME sector. At a fairly young age, Polo was tasked with leading the process of developing South Africa's first ever Codes of Good Practice on Broad-Based Black Economic Empowerment which is a Government policy seeking to transform the South African economic landscape to be more reflective of its population demographics. As a result of this ground breaking work which has changed how Corporate South Africa interacts with the rest of the economy, she is considered a thought leader in areas of economic transformation and development.

Polo is an accomplished public speaker, contributor to thought leadership articles on transformation and entrepreneurship. She was also part of South Africa's version of the Dragons Den show and is also a co-Author of a book called ".....and for all these reasons, I'M IN.....", which seeks to assist entrepreneurs to become investor-ready.

Polo is the current President of Association of Black Securities and Investment Professional (ABSIP).

About IDF Capital

IDF Capital was established on 01 March 2008, to exploit the opportunity of profitably investing in the entrepreneurial SME landscape by providing appropriate financial and non-financial

products and support to unlock the value of the SME sector.

IDF Capital aspires to be more than just another African business. It is our goal to become catalysts of economic growth across Africa by supporting people on their entrepreneurial journey. Our bespoke service offering gives entrepreneurs the boost they need to grow operationally and become financially independent through leveraging our experience and knowledge of the African market.. We are driven to provide continued sustainability of African businesses through capital and intelligent support. We believe in the power of small businesses to facilitate trade and create jobs.

Entrepreneurial Solutions

IDF Capital understands entrepreneurship and how tough, yet exciting it is. Starting and sustaining a business requires a special skill-set and support of people in the know. With over 50 years combined experience in the African entrepreneurial landscape and financial services industry, our collaborative approach to supporting entrepreneurs has made us a trusted name.

Investor Solutions

Africa is abundant with opportunities not only for high-growth businesses but also for the institutions who invest in them. At IDF Capital we believe investing in the entrepreneurial space requires a professional, smart and strategic approach. We understand entrepreneurs and have the expertise to ensure above-average rates of return on all our investments in an exciting and dynamic market.

Contact details

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Ms Sonja De Bruyn, Principal Partner

Sonja has 22 years transacting and corporate finance advisory experience in Mergers and Acquisitions in South Africa and internationally as well as BEE transactions. She was previously Executive Director of Women's

Development Bank Investment Holdings and prior to that Vice President at Deutsche Bank, South Africa. She has previously held Non-Executive Director positions at FirstRand, Mr Price Group, Anglo American Platinum, Nestle South Africa and the National Empowerment Fund. Sonja is currently a Non-Executive Director of RMB Holdings, RMI Holdings, Discovery Holdings and Remgro Group.

Sonja was named one of the Class of 2010 Young Global Leaders by the World Economic Forum and has been awarded and recognized by the BMF and ABSIP (Woman of the Year 2014) and was previously a member of the Presidential Working Group on B-BBEE.

Sonja is a Founding Member and Advisory Board member of Graca Machel Trust's New Faces New Voices an advocacy NGO promoting women's interests in finance across the Continent. Sonja holds an LLB (Honours) degree from the London School of Economics and an MA in Economics and Business from McGill University in Montreal. She completed the Harvard Executive Programme in 2012.

Intuitive Insight . Intelligent Investment

Identity Capital Partners (Pty) Limited ("Identity Partners") is a Johannesburg-based black women-owned and managed investment firm co-founded by Sonja De Bruyn in 2008.

Our principal activities are include making proprietary investments and most recently fund management through Identity Fund Managers.

Identity Partners focuses its mining and resources activities through subsidiary, Identity Resources. Similarly, Identity Partners focuses its



advisory activities through associate company Identity Advisory. All in all, the entire Identity Group has grown to over 20 highly skilled black professionals and 3 support staff across the three businesses.

Principal Activities

The principal activities of the Group include:

- making proprietary investments (14 current investments and five exits) through Identity Partners. Key sectors are those which are priority sectors for South Africa's growth and where traditionally women have not played a leading role such as in infrastructure e.g. transport, rail, energy, and the food and agriculture spaces;
- carrying out corporate finance advisory mandates in both the private and public sector through Identity Advisory ("IDA");
- investing in the mining and resources sector through Identity Resources ("IDR") and
- Most recently fund management services through Identity Fund Managers ("IFM") with the strategic intent of growing Identity Fund Managers into a fully-fledged Black women owned and run Fund Manager managing various Alternative Investments such as Private Equity and Developmental/Impact Funds. IFM co-founded and previously held a 30% interest in IDF Capital, an entrepreneurial finance fund for high growth SME's.

Identity Partners guiding philosophy:

- We believe that the transformation journey in South Africa offers much opportunity for emerging entrepreneurs, established businesses, local and international companies
- Our principal objective is to bring black women into the mainstream of the economy through Identity Partners' equity participation in established businesses
- Black women should also be involved in the businesses at Board, and Executive and Supervisory levels to add value and to ensure real empowerment. Their businesses should have access to procurement opportunities in the supply chain / procurement value chain of corporates
- The overarching ethos is that Identity Partners seeks to be a facilitator of business opportunities for ourselves as investors, for others and for BEE businesses to further their aspirations and to access opportunities as professionals and as entrepreneurs within our sphere of influence.

Contact details

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Ms Ipeleng Mkhari Chief Executive Officer



Ipeleng is the Founder and Chief Executive Officer of Motseng Investment Holdings, a diversified investment holdings group with investments spanning asset management, property management, infrastructure investing, logistics and industrial

manufacturing. She is the SAPOA President for 2018/2019. A pioneering entrepreneur, she established the first black woman-owned CCTV business and subsequently co-founded Motseng Investment Holdings (MIH) a diversified investment holdings group in 1998. In November 2012, shareholders of Motseng Investment Holdings listed Delta Property Fund*, a leading black managed and substantially black owned property loan stock company on the Johannesburg Stock Exchange with an asset value of R2bn. Today the asset value is circa R7bn.

She holds a Bachelor of Social Science degree, has completed The Executive Development Programme at Wits Business School and is an Archbishop Tutu Fellow. Ipeleng has served on various boards of unlisted and listed businesses, public sector agencies and non-profit organisations. She is currently a non-executive director of KAP Industrial*, Nampak*, ATTACQ and South African Property Owners Association (SAPOA).

During her 20-year entrepreneurial career, Ipeleng has been named the Cosmopolitan Mover of the Year 2006. In 2008, she was named one of CEO magazine's Most Influential Women in Business. Soon after that, Ipeleng was featured in The Times (March 2012) as one of 20 Movers and Shakers in Africa and was featured by Destiny Magazine's 25 Most Inspirational Entrepreneurs (July 2013). In November 2015 she was awarded Pioneer Woman of the Year Award by Forbes Woman Africa and in 2016 she was awarded the Standard Bank Topco Top Woman In Property Award.

(*JSE Listed)

Pioneering investments and operations in property and in diversified strategic assets Motseng Investment Holdings is a diversified investment holding company. We have investments and operations in property and in diversified strategic assets.

Motseng was founded in 1998 by management as an integrated soft services group. The investments company has since diversified into the industrial and property sectors and is invested in a wide portfolio of listed and unlisted companies with key holdings in the property sector.

Our roots are in South Africa where we have been operating for two decades providing integrated property services, developing and acquiring property investments and managing a strategic investments portfolio. Over the 20 year period we have entered new geographies with the aim of extending our brand into new markets across the African Continent.

There are three pillars to the Motseng Group, representing the three subsidiaries through which Motseng services or partners with clients, investors and stakeholders. The three pillars are:

- Motseng Property Group
- Motseng Strategic Investments and
- Motseng Property Investments

Motseng is proud of its Southern African representation and will continue to focus on accretive growth opportunities across Africa.



Contact details

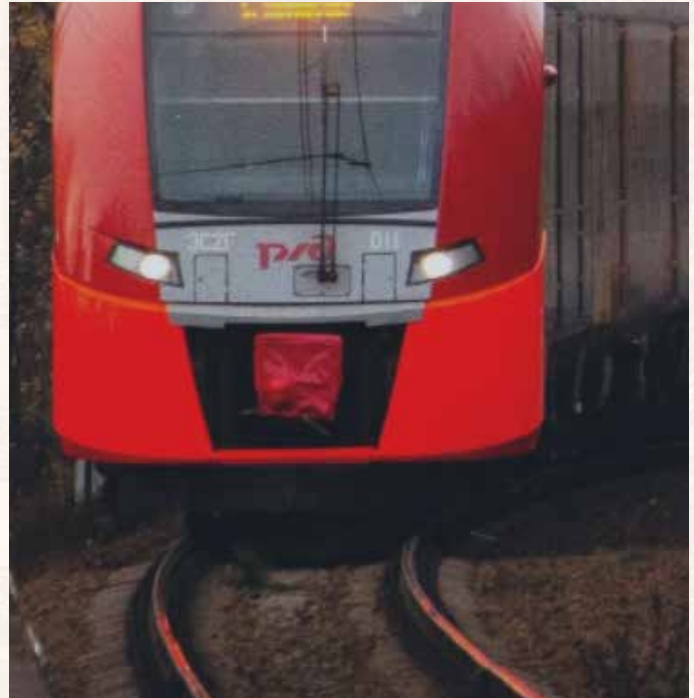
Email: contact@motseng.co.za | Website: www.motseng.co.za



Redefining Africa's rail industry

Marai Rail has positioned itself as a forerunner within the rail sector in a manner that ensures the local design and manufacture of rail technologies that are fit for purpose for our Continent. Through development and implementation of innovative rail transport solutions, the company has positioned itself to contribute to pivoting Africa from an economically and environmentally disparate Continent to one which is well-poised to embrace and actively play a role in the Fourth Industrial Revolution.

Founded in February 2020, **Mirai** is a black woman-owned company that delivers meaningful rail solutions to its customers in a manner that helps railways achieve continuous safety and enhanced performance efficiencies.



Mirai Rail's three focus area are:

- Logistics – management of port and railway operations.
- Railway Health - supplies railway rails and turnouts.
- Rolling Stock - provide rolling stock technology solutions, maintenance, general overhaul, and manufacture and supply key components and materials for rolling stock.

Ms Pulane Kingston is the founder of Marai Rail. Her expertise in the private sector covers both legal and management aspects of business, spanning 25 years. Prior to establishing Mirai, Ms Kingston served as the CEO of a rail infrastructure maintenance company which owns the largest fleet of rail maintenance equipment and a sleeper manufacturing business. It is one of the largest maintenance service providers on the African Continent.

In 2003, Ms Kingston co-founded Sphere Holdings (Proprietary) Limited, an investment holding company which has interests primarily in the financial and industrial services sectors of the South African economy.

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Premium Care. Personal Touch

BusaMed (Pty) Ltd (**BusaMed Group**), a Black Industrialist led healthcare project co-funded by the NEF, is the brain-child project led by Dr Diliza Mji, a retired Specialist Surgeon. His vision, in conceptualising the project, was to consolidate a fragmented healthcare sector and market, which was led by only three listed entities, namely Life Healthcare, Netcare and Mediclinic with approximately 85% market share. Pursuing his vision, Dr Mji started with the commercialisation of 4 hospital licenses for 630 hospital beds in the Western Cape, Gauteng and the Free State provinces.



One of the NEF's principal objectives in providing funding was to support Dr Mji's vision of creating centres of excellence that will provide world-class healthcare services. BusaMed Group began its journey by establishing four greenfield hospitals in Paardevlei, Modderfontein, Harrismith and Bram Fischer International Airport. BusaMed Group is owned by amongst others Goldenwood (led by Dr Mji), NEF, Public Investment Corporation (PIC), Eskom Provident and Pension Fund (EPPF) and RH Managers, and operated by the founder Dr Mji and capable team. BusaMed Group is led by Dr Mji as the CEO. Dr Mji boasts a wealth of knowledge having qualified as a medical practitioner in 1979. He has since gone to be admitted as a fellow with the College of Surgeons in 1986.

Dr Mji's career highlights include but not limited to:

- CEO of BusaMed (Pty) Limited.
- Chairman of eThekweni Hospital & Heart Centre.
- Lecturer, University of Durban-Westville, Health Services Department.
- Lecturer, University of Natal, Paediatric Surgery Department.

- Private Consultant / Surgeon.
- Specialist Scientist, Medical Research Council.

BusaMed Group has given rise to a group that currently boasts over 1 200 jobs supported.

Following the vision by the promoter to have these hospitals as centres of excellence, find below description of what each hospital does:

1. Paardevlei Private Hospital is a 100-bed hospital which boasts lots of medical specialists. The hospital will be adding a Paediatric ICU unit for treatment of Paediatric Cardiology cases. In line with the proposed NHI, some of the patients will be from state. The purpose is to develop this unit into a Centre of Excellence for Paediatric Cardiology.



2. Modderfontein Private Hospital is a 170-bed facility. Lately to its endless list of highly specialised medical professionals, is the state of the art Obstetrics unit which is supported by some of the highly acclaimed specialists in the medical field. Modderfontein Private Hospital boast an Interventional Radiology Unit with the utilization of the Cath Lab and ICU • A Stroke Unit has also been developed and this facility treats patients covered under the Workmen's Compensation Act (WCA) and Road Accident Fund (RAF).



3. Harrismith Private Hospital boasts 120-bed facility. The hospital based on its strategic locality off the NE freeway is targeting patients in the Free State and KZN provinces. Several MoUs with provincial departments of health have been signed for this facility to be a referral from lowly capacitated provincial hospitals.



6. Gateway Private Hospital, a state of the art, 160-bed in the coast of Durban. It also boasts some of the top surgeons in the country, namely Cardiologists, Plastic Surgeons, to name a few. Gateway well positioned to take advantage of many cases from the public hospitals insured with WCA and RAF.



4. Bram Fischer Private Hospital is a 110-bed hospital on the doorstep of the Free state international airport in Bloemfontein. Bram Fischer equally boasts highly qualified medical specialists in the fields of Orthopaedic, Ophthalmology and Neurosurgery to name a few.



7. Lowveld Private Hospital is a 50-bed day hospital based in Nelspruit, Mpumalanga. Lowveld is strategically positioned to treat patients from Mozambique as it is on the major route that joins the province with the same. Similarly, to all other above-mentioned hospitals, it too has highly specialised medical professionals that provide much-needed medical attention in this rural province without having to travel to Gauteng.



5. Hillcrest Private Hospital boasts 242 licensed beds. Hillcrest has amongst the best specialists in Cardiology, Cardiothoracic, Obstetrics, Gynaecology.



Contact details

Website: www.busamed.co.za

Mr Ronnie S. Ntuli Chairman

Ronnie is an established, South African-born entrepreneur and financier. He is the:



Founder and Chairman of the Thelo group (Thelo), an independent and diversified industrial group with investments and operations in railways, infrastructure, finance and industry. Thelo is committed to partnering with 'best of global know-how' and mobilising capital to invest and build viable commercial enterprises that support economic development on the Continent of Africa. These include:

- Thelo Rolling Stock: a leading financier of rolling stock (locomotives and freight wagons) in Africa – Thelo Rolling Stock is a partnership between Thelo and the Industrial Development Corporation (IDC), South Africa's pre-eminent development finance institution.
- Thelo DB: a partnership between Thelo and Deutsche Bahn E&C (DB) the international division of Deutsche Bahn AG, a leading global fully integrated railway, infrastructure and mobility corporation.
- Thelo Resin: a fast-growing pine crude resin producer and exporter out of the Continent of Africa and supplying resin to customers internationally.
- Africa Infrastructure Corporation: Concessionaire and railway sector infrastructure financing arm of Thelo.

Ronnie is passionate about economic development and is also:

- A member on the board of directors of the African Export-Import Bank (AFRIEXIMBANK).
- A former member of the Honorary International Investor Council (HIIC) for the President of the Federal Republic of Nigeria.
- A member of the Pan-African Private Sector Trade Policy Committee (PAFTRAC)
- A member on the board of directors of Dangote Cement, South Africa, a subsidiary of the Dangote Group of companies
- Chairman of the board of directors of the Desmond Tutu African Leadership Institute.

- A patron of the Hugh Masekela Heritage Foundation (HMHF) - founded by the internationally renowned Hugh Masekela in 2015.
- Former Chairman of the National Empowerment Fund (NEF)
- A former member on the board of directors for P&O Ferries, a United Kingdom based international ferries company.
- An Investor in and former Deputy Chairman of Comair Limited, a Johannesburg Stock Exchange listed company with investments in the Aviation and Travel sectors, operating airlines such as British Airways and Kulula.com.

Ronnie is former President of the Johannesburg Chamber of Commerce and Industry and holds an LLB from Edinburgh University. He has been a formal adviser on economic development to several Heads of State in Africa and has delivered papers on financing, economic development and entrepreneurship on a number of Continents.

Thelo Group Bringing capacity to the African Railway sector

Thelo is an African industrial group with companies focused on the development, financing, management, operations and maintenance of mega-infrastructure projects on the Continent of Africa. Within this, the group places particular emphasis on transportation and logistics, and more specifically, railway projects. With a presence in several countries across the Continent, Thelo's group companies are leading brands within the railway sector.

By deploying capital, expertise and equipment into the Continent's railways, Thelo Group is committed to contributing directly and measurably to the growth and development of viable long-term transportation and logistics infrastructure projects on the Continent. In jurisdictions where we invest, this in turn, catalyses industrial investment, trade, job creation, regional integration, skills transfer and broader economic development.

Within the railway sector, the group has two companies – Thelo DB and Thelo Rolling Stock. These companies have experience, capability and capacity to implement freight and/or passenger railway projects of any scale and magnitude, from concept through to design & engineering, financing, procurement, testing & commissioning, operations & maintenance and skills development.

About Thelo DB

As a leading African railway company, Thelo DB is an incorporated joint venture between Thelo Group and Germany's Deutsche Bahn E&C (DB) - the largest railway corporation in the world.

Thelo DB brings the best global experience and capacity to the African Railway sector to develop, implement and support complex railway and infrastructure projects on the Continent. We support development of new railway corridors and enhance operational efficiencies of existing networks.

Thelo DB's Value Chain of Services

With our full value chain of service offerings (as outlined in the diagram below), Thelo DB provides unique solutions to current and prospective railway infrastructure projects, developers and existing operators. We are able to deliver any railway project from concept, all the way through to training, operations and maintenance.

There are three primary phases in our delivery portfolio, which include financial, technical and operational activities:

1. Planning Phase – This phase includes all project preparation related activities, such as feasibility studies, demand analyses, preliminary and detailed design, and procurement consulting.
2. Technical Phase – Systems Engineering Design, Construction Supervision, Design Review, Audit Systems Engineering, Testing & Commissioning of Rolling Stock and infrastructure.
3. Operations & Maintenance - Early Train Operator, Infrastructure Operations, Rolling Stock Operations, Infrastructure and Rolling Stock maintenance.



About Thelo Rolling Stock

Thelo Rolling Stock is the pre-eminent financier of rolling stock (locomotives, freight wagons, fuel tankers and passenger cars) on the African Continent. The company provides its clients with cost effective, reliable, high-quality equipment.

Thelo Rolling Stock is a centre of excellence, providing rolling stock finance solutions to rail operators, concession holders and freight owners, to enable them to access rolling stock.

The company sources its equipment from a diverse range of local and international manufacturers and has supported partnerships with Transnet Engineering, General Electric / Wabtec, Grindrod and National Railway Equipment, amongst others. Beyond this, Thelo Rolling Stock ensures that its partners establish workshops, supply chains and training for maintenance within the countries where the rolling stock is deployed, thus transferring skills, as well as creating and preserving jobs within African economies.

In its operations, Thelo Rolling Stock effectively supports intra-African trade for high value capital goods, whilst also contributing to trade and economic development in the countries where the company's rolling stock is deployed. These countries include South Africa, Eswatini, Mozambique, Malawi, Zambia and Tanzania. The company is currently advancing investment in countries in the Central and West Africa regions.



Thelo DB's Fully Integrated Railway System

Thelo DB works with public and private sector institutions to design and deliver fully integrated railway systems, which is the organisation and interface between various departments / business units within a fully integrated railway approach.

This also focuses on combining freight operations and/or passenger services, rolling stock and mass rail infrastructure into one coordinated system, as illustrated below:

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Financiers and developers of infrastructure projects



“Harith is well placed to attract private capital that contributes to the development of the Continent.”

Harith General Partners (Pty) Ltd established 2006, is the leading infrastructure fund manager in Africa with over US\$1 billion in assets under management. Established in 2006 to capitalise on African infrastructure opportunities, Harith provides equity funding to project developers and sponsors to facilitate infrastructure transactions.

Our name is derived from a north African word that means “plough and protector”. It is in our name that we have developed and successfully acted on our intention; to plant the seeds of much needed infrastructure on the Continent, whilst protecting the interest of our investors. In growing our footprint, we have offices in Abidjan and Johannesburg. In our short existence, Harith has already been awarded the “Infrastructure Fund of the Year” award numerous times (2009, 2010, 2011 and 2014) by Africa Investor. We currently manage over twelve infrastructure projects across the Continent.

“We are Africans investing in Africa for the benefit of Africans.”

Our Products and Services

Harnessing the collective capabilities of its experienced team, Harith has developed a set of complementary and diversified products and services. Harith has developed a unique offering that provides substantive financial value-add to projects by pro-actively identifying strategic opportunities for re-financing, consolidation or synergies across the platform. This holistic investment approach creates sustained value and superior returns for investors.

Geographical Spread

- South Africa
- Botswana
- Kenya
- Mauritius
- Nigeria
- Cote d’Ivoire
- Tunisia
- Ghana
- Namibia



Mr Siphon Makhubela Chief Executive Officer

Siphon is a seasoned business leader with proven experience across the African Continent. Throughout his private equity career, Siphon has invested in and grown businesses across the Continent in major economic cities such as Lagos (Nigeria), Accra (Ghana), Nairobi (Kenya), Abidjan (Cote d’Ivoire), amongst others. He joined Harith in 2007 as head of the \$630 million Pan African Infrastructure Development Fund (PAIDF 1). He later transitioned to the role of MD of Investments before his appointment as the Chief Executive Officer in September 2020.

Qualifications: CA (SA), MBA, AMP (Harvard)

Over 26 private equity experience including more than 10 years in merchant banking

Previously worked for Investec Bank, Coronation Capital and African Merchant Bank in South Africa, with a focus on aircraft and plant and equipment financing, and various acquisition finance transactions

Board memberships

- Lanseria International Airport, second largest privately owned International Airport in South Africa
- Kelvin Power Station – supplying power to Africa’s largest economic hub, Johannesburg, South Africa
- Anergi – Pan African power group supplying energy to 26 million Africans with a presence in Kenya, Ghana, South Africa and Nigeria
- MainOne – a West African communications services company providing open access wholesale, international connectivity and broadband capacity

Contact details

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Mr Stavros Nicolaou Senior Executive



Stavros Nicolaou is the Aspen Pharmacare Group's Senior Executive responsible for Strategic Trade Development. Previously he was CEO of Aspen's Export Business. Aspen is Africa's largest pharmaceutical

manufacturer and a now world leader in Anaesthetics and injectable anti-coagulants. Aspen is one of South Africa's most globalised multinational companies with a presence in over 50 geographies globally, with 26 manufacturing facilities across 6 Continents. He was instrumental in introducing the first generic ARV's on the African Continent developed by Aspen, which has gone on to save hundreds of thousands of lives in South Africa and on the African Continent.

Nicolaou has over 30 years' experience in the South African and International Pharmaceutical Industry and is a previous winner of the SA Institute of Marketing Management (IMM) Health Care Marketer of the year Award. He was a previous recipient Monty Rubenstein Award for proficiency in Pharmaceuticals from the Wits University Pharmacy Faculty. He was awarded, the Order of the Lion of St Mark by the Greek Orthodox Pope and Patriarch, Theodoros II. He has been inducted as a Fellow of the Pharmaceutical Society of South Africa (PSSA), one of the highest honours bestowed by the PSSA, and was recently awarded an Honorary Doctorate in Medicine from Wits University.

He has been a speaker at a number of conferences, including the Economist Roundtable, the World Economic Forum (WEF) and recently delivered a lecture on ARV developments at the Raigon Institute, a JV between Harvard Medical School and the Massachusetts General Hospital.

He has previously and continues to serve on a number of Industry & associated structures, some of which include:

- Member of Business for South Africa (B4SA) Steering Committee and Chairperson of the B4SA Health Workgroup
- Appointed to the National COVID Vaccine Co-ordinating Committee (NCVCC) and the COVID Vaccine Joint Oversight Steering Committee
- Chairman of the Public Health Enhancement Fund (PHEF) – A joint collaboration between the Private Health Sector and the Minister of Health
- Appointed to the Wits University Foundation Board of Governors
- Re-appointed for a third term by President Cyril Ramaphosa, to the Board of Brand South Africa
- Previously served as Chairman of the Interim Board of Cricket South Africa (CSA) appointed by Minister of Arts, Sports and Culture
- Served on the Trade and Industry Minister's export panel on devising an export strategy for South Africa
- Between 2005-2009, he served as Chairman of the Board of SA Express Airways as appointed by the Minister of Public Enterprise.
- From 2004-2010 he was appointed by the Minister of Public Enterprises, to the Board of Transnet Ltd.
- Chaired the Trade and Investment Committee of the Board of the Gauteng Growth and Development Agency (GGDA) and subsequently appointed by MEC's for Economic Development, as a Director of the GGDA for 2 consecutive terms.
- Currently serves on the BRICS Business Council for a second term as appointed by the Minister of Trade and Industry.
- Appointed by the Minister of Trade and Industry, to serve on the Special Economic Zones (SEZ) Advisory Board.
- Chairman of the Marketing Committee and Board of the Board of Proudly South Africa by the Minister of Trade and Industry.
- Member of the Executive of the Manufacturing Circle.
- Elected as a Non-Executive Director of Business Unity South Africa (BUSA)
- Elected Chairman of the South African Pharmaceutical Producers Association (PHARMISA) and as Chairman of the Pharmaceutical Task Group (PTG), overall Pharmaceutical Industry Umbrella Organisation.
- Appointed to World Bank/IFC Technical Advisory Board on the strengthening of African Health Systems.
- Previously served as Vice-President of the International Pharmaceutical Students Federation (IPSF).
- Appointed as an Honorary Lecturer to Wits University, accredited to the Faculty of Health Science.
- Serves as Director on the North-West University (NWU) Business School Advisory Board.

About Aspen

Headquartered in Durban, South Africa, we are a global specialty and branded pharmaceutical company, improving the health of patients across the world through our high quality and affordable medicines. Active at every stage of the value chain, we are uniquely diversified by geography, product and manufacturing capability.

With an acknowledged presence of more than two decades in the pharmaceutical sector, we improve the health of patients in more than 150 countries. The Group's key business segments are Manufacturing and Commercial Pharmaceuticals comprising Regional Brands and Sterile Focus Brands.

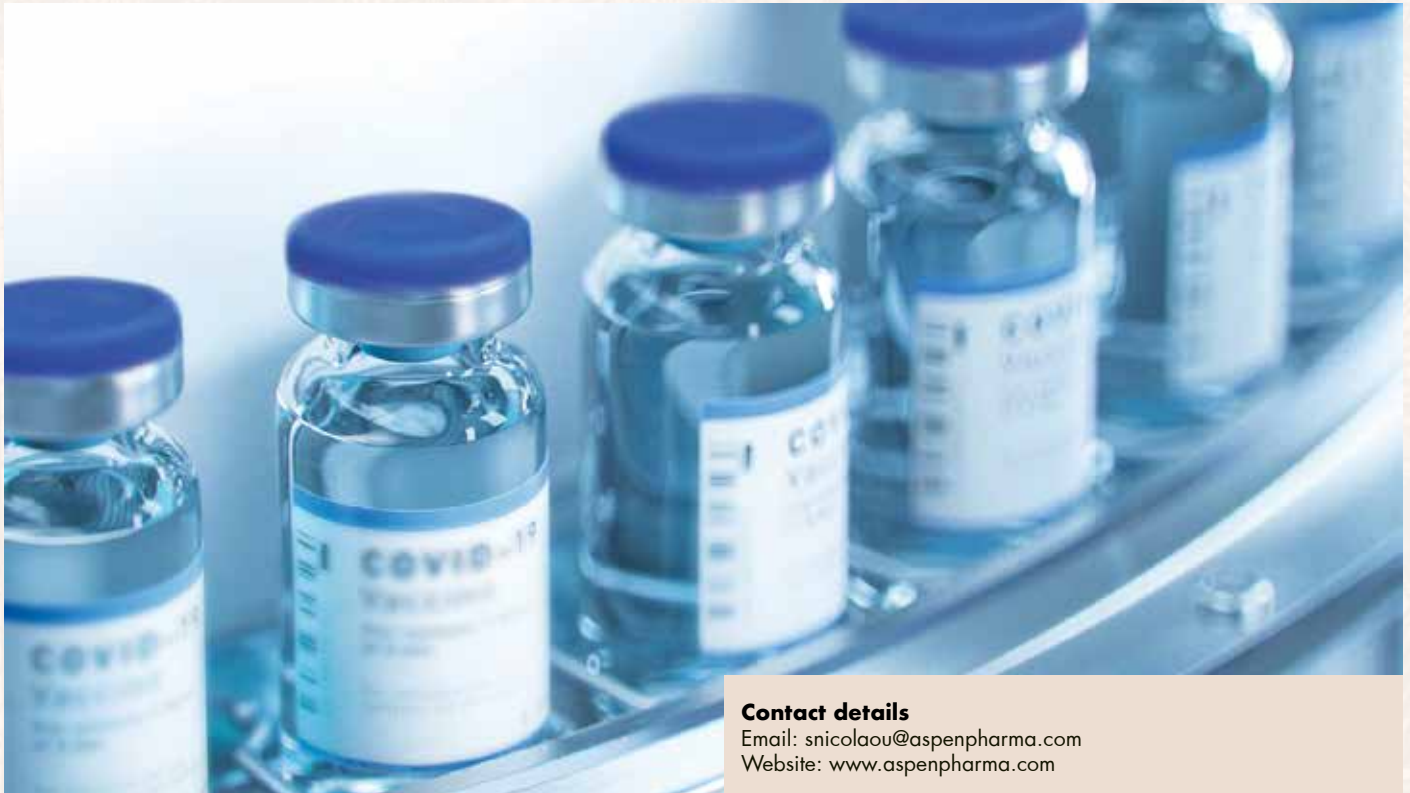
With a 160-year heritage, Aspen is a global specialty and branded multinational pharmaceutical company with a presence in both emerging and developed markets. We have approximately 9 100 employees at 69 established offices in over 50 countries and we improve the health of patients in more than 150 countries through

our high quality, affordable medicines.

Aspen focuses on marketing and manufacturing a broad range of post-patent, branded medicines and domestic brands covering both hospital and consumer markets through our key business segments. Our key business segments are Manufacturing and Commercial Pharmaceuticals comprising Regional Brands and Sterile Focus Brands.

Our manufacturing capabilities cover a wide variety of product types including steriles, oral solid dose, liquids, semi-solids, biologicals and active pharmaceutical ingredients. We operate 23 manufacturing facilities across 15 sites and we hold international manufacturing approvals from some of the most stringent global regulatory agencies including, among others, the United States Food and Drug Administration, the Australian Therapeutic Goods Administration and the European Directorate for the Quality of Medicines.

Aspen has manufacturing operations in Accra, Ghana.



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Technology for fleet care and safety

Quickloc8 (Pty) Ltd is a 100% black owned entity that was established in 2015 by Mr Mbavhalelo Mabogo. The entrepreneur identified a void in the market for a smartphone tracking platform for vehicle tracking, monitoring and telematics for the lower end of the consumer market. Current tracking technologies available in South Africa are too expensive and not within reach of smaller businesses and lower LSM. Mr Mabogo has positioned his company to offer high end tracking capabilities at a considerably lower cost to users.



After extensive initial research undertaken by the entrepreneur, accessible technology was developed, tested, and piloted from self-funding. Software with high-end features and capability was developed to empower small businesses to have at their disposal similar business intelligence resources that are currently reserved for large corporations. Furthermore, the uniqueness of the core offering is a smartphone (Android and Apple) based platform that provides enhanced technology features including live data processing, push notification (alerts) and a seamless integration with social media platforms for customer notification. There is not any known application on the market for live vehicle tracking. The smartphone app offers 'real-time monitoring' (as and when it happens).

Some of the projects he got involved in are: Hlokomela Campaign

In 2016, the Hlokomela (be vigilant in Sotho) campaign was launched by SANTACO (an umbrella body governing the industry and acts as the principal mouthpiece for taxi owners) and the Taxi Industry to try to reduce and eliminate unnecessary road accidents which could have been prevented had operators and drivers been more careful in checking their vehicles and adhered to the speed limit on the road.

Currently there is no existing technology or infrastructure design to successfully achieve these objectives for taxi owners. Quickloc8 solution is ideally positioned to address most of these objectives. The applicant's offering is designed to transition from mere tracking and monitoring to smart real time customer feedback and reporting through its suite of apps.

The applicant was informed through earlier engagement with associations that associations will only endorse or partner with private industry on the conditions that they prove uptake and appetite for the product by their members. As a result of this the applicant's sales approach strategy is that of consumer facing (owners) and targeting sales of at a level for the industry to accept the proof of concept into a commercial product

Mr Mbavhalelo Mabogo

Mr Mabogo holds a Master of Technology in Mechanical Engineering and an MBA. He has for the past 5 years worked with start-up and medium sized



businesses in launch and growth strategies as a business advisor, with particular focus on technology-based companies. He is the creator of the Tshedza app, a career planning app currently being used by 4,000 high school learners. The app won several awards, including the SAB Foundation Developmental Innovation Award, Africanas Start-up of the year (#startaboom campaign) and TIA's Seed Fund awards. Previous work at the Trihelix International Developers and Technology Innovation Agency included working with entrepreneurs from overseas in technology commercialisation; conducting product design and development assessments; feasibility studies; business plan development and marketing research for new technologies from China; India and Germany.

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Building winning partnerships across sectors

The right partnership can lead to remarkable things. The partnerships we cherish and value most are those we have forged through time and experience with our partners and, of course, our people.



Muzwen is a BEE level 1 woman-owned company, a private equity and capital raising company established in 2017. They invest capital on behalf of various institutional and private investors with a strong focus on seeking opportunities and funding growth, thereby facilitating job creation.

Muzwen Energy (Pty) Ltd, specializing in renewable energy, PV solar and electricity. Muzwen Energy is a member of the EBF group of companies which has during the last 5 years achieved a turnover of more than R225 million with around 80 permanent and temporary staff. Muzwen Energy is a subsidiary of Muzwen Holdings (Pty) Ltd. The company has extensive experience in the renewable energy sector in South Africa having constructed 4 biogas facilities, 4 PV solar plants. Muzwen Energy has also installed more than 2,000 solar water heaters and 15,000 LED lights in municipal buildings and undertaken well above 50 feasibility studies for the development of waste to energy projects.

Muziwen Commodities and Logistics (Pty) Ltd, with its core focus being the coal mining industry. Muziwen Commodities and Logistics owns a processing plant in Witbank where they wash 50 000 MT of coal per month for export. Muziwen also provides logistics solutions to clients in the mining industry.

Muziwen Farming (Pty) Ltd holds two permits from the department of agriculture and fisheries for the harvesting of Kelp, Area 10 in Vredenberg and Area 19 in Port Nolloth. They harvest 1100 MT of kelp per annum of which is export to China. Muziwen Farming is also involved in the exportation of beef to China and is currently 1 out of 5 companies that hold an export permit to export beef into China.

Ms Ngcebo Buthelezi Chief Executive Officer



Ngcebo has more than 7 years of investment experience including deal sourcing, structuring, execution and post investment management. Prior to this, Ngcebo was involved in the strategic acquisition of numerous companies in sectors covering information technology, manufacturing, renewable energy, biochemistry etc. Most notably she was instrumental in the R600 million acquisition of Supabets Gaming company by the Phumelela group. Ngcebo has also spent four years involved in advising in Private Equity and Mezzanine Funding (including BEE deals) deals as an associate for a leading South African law firm. She is also a qualified attorney and completed her articles at Cliffe Dekker Hofmeyr.



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Leading the 4th industrial revolution

Mr Rivoningo Mhlari Chief Executive Officer at Rikatec

Mr Mhlari is a South African-born entrepreneur and innovator, co-founder of Rikatec (Pty) Limited and is passionate about entrepreneurship and skills development of youth across Africa.



Who is Rikatec?

Rikatec is a technology company that specialises in information management systems, digital solutions, big data and advanced analytics. Rikatec's core value proposition is vehicle information management systems, end-to-end software development, big data driven



business intelligence solutions, database management and reporting. The National Empowerment Fund, the agency of **the dtic** mandated to grow black economic participation, has approved R15 million funding to support the business.

Rikatec's full stack development experts have diverse experience in development of end-to-end software solutions such as: application development both mobile and web applications, data warehousing, big data and machine learning algorithms, elearning and e-commerce platforms, database management with reporting and vehicle asset management solutions.

Rikatec uses big data and machine-learning to create systems and unique tailor-made solutions for vehicle predictive maintenance, breakdown detections and predictions. Rikatec's analytics and algorithms are also used to calculate vehicle wear & tear for warranties and the estimation of vehicle resale values. Through Rikatec's data and analytics, driver profiles and ratings can be created, as well as tracking and routemapping.

The information management systems for vehicles objective is to enhance and enable proactive vehicle communication with industry players creating an inclusive ecosystem involving: maintenance, insurance, financiers, fleet management and warranties. Rikatec's objective is to enhance the operations and usage of the vehicle by developing products and services that aim to reduce vehicle owners running costs and fleet companies' operational costs.

Rikatec's digital and analytics solutions target businesses whose needs and work streams are not met by existing software solutions that are already in the market. We tailor make every solution for our clients to meet critical business needs using technologies that are scalable, cost saving, efficient and effective.



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Africa's Largest Start-up Campus

22 ON SLOANE is the largest startup campus in Africa. The campus offers startups and innovative SMEs a complete turnkey solution to scale, from the initial idea to commercialisation, funding opportunities and access to markets. Its aim is to nurture the entrepreneurial mindset, ensure their sustainability, and explore development of new industries and contribute towards job creation in Africa.



22 ON SLOANE's most valued startup is Maxicash which currently boast a GMV of R1billion(USD\$70M). Maxicash is a financial ecosystem built around smart remittance and electronic payments for the African market. (www.maxicashapp.com)

The Sloane Campus is a 10,000sqm2 space that has close to 100 startups, 300 workstations and offices, unlimited wi-fi connectivity, tech lab with 3D printers, state of the art boardrooms, 180 parking bays, Gym, shower facilities, kids and adults' playrooms, and an Atrium.

22 ON SLOANE is a partner to the Global Entrepreneurship Network (GEN) based in Washington DC which operates a platform of projects and programs in 180+ countries aimed at making it easier for anyone, anywhere to start and scale a business. GEN is in 43 African countries on the Continent and 22 ON SLOANE serves as GEN Africa's headquarters and leads its activities on the African Continent.

Our Vision: Powering the Next Generation of Entrepreneurs

Our Mission: Our mission is to become a platform of Choice for startups to scale and become global brands.

Strategic Objectives:

1. Provide access to **Finance** for startups
2. Provide access to **Markets** for startups
3. Provide effective **Value-Add Programmes** for startups
4. Instill **Good Governance** in our startups

To learn more, visit: www.22onsloane.co

Mr Kizito Okechukwu Executive Head, 22 ON SLOANE



Co-Chair – Global Entrepreneurship Network (GEN) Africa
Investment Committee Member – IDF Capital (Future Fund)

Kizito was the Board Vice President and interim-President of Digital Africa. Digital Africa is a 65m French Government initiative launched by French President Emmanuel Macron to support Africa's Tech startups. Kizito is the co-Chairperson of the Global Entrepreneurship Network (GEN) Africa and the Executive Head of 22 ON SLOANE which is Africa's largest startup campus based in Johannesburg South Africa. He is an Independent Investment Committee Member of the IDF Capital Future Fund which is a USD\$17m Telkom and BCX Fund focused on investing in Tech startups in South Africa. His past experience includes, heading up Guest Relations, Internal Sales and Marketing for the Tsogo Sun Group, Editor for the African Entrepreneur magazine, Head of Research at the BAM-SA group, and Associate at Centre for Creative Leadership (CCL). He was also the Founder and Executive Head of SEA Africa, a Research and Development firm that supported SMMEs across Africa.



Kizito plays a significant role in the Global Entrepreneurship Network (GEN) in South Africa and the rest of Africa and has been highly instrumental in developing the Global Entrepreneurship Network in 42 African countries. He spear-headed the development of the largest Startup campus (22 ON SLOANE) in Africa situated in Bryanston Johannesburg. He writes weekly on Africa's Startup ecosystem which is published in the South Africa's Business Report newspaper (The Star).

Kizito's academic qualifications include a diploma in Latin Language (affiliated to the Urban University in Rome), a diploma in Public Relations, a postgraduate diploma in Business Management and a Master of Business Administration (MBA) where he delivered his thesis titled, 'The contribution of higher education in advancing entrepreneurship in South Africa'.

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Providing electro-mechanical equipment across Africa

Ms Sy Gourrah General Manager

Sy Gourrah has been part of the energy industry in South Africa for over 26 years. She started her career as a Consultant and later was appointed as the City Electrical Engineer for East London. With more than two decades of experience as an electrical engineer, Sy Gourrah also holds a number of qualifications including a Bachelor in Engineering (Electrical & Electronics),



Masters in Business Administration and the Government Certificate of Competency. Currently, she is the Senior General Manager for Smart Technologies within Actom. In this role, she is involved with the digitization and digital transformation of Actom, developing smart solutions within the group as well as solutions for our customers.

ACTOM (Pty) Ltd is a level 1 B-BBEE Contributor with 52.91% Black Ownership and 31.97% Black Women Ownership. It is the largest manufacturer, solution provider, repairer, maintainer and distributor of electro-mechanical equipment in Africa, offering a winning and balanced combination of manufacturing, service, repairs, maintenance, projects and distribution through its 33 outlets throughout Sub-Saharan Africa. ACTOM is also a major local supplier of electrical equipment, services and balance of plant to the renewable energy projects. It holds numerous technology, distribution and value added reseller agreements with various partners, both locally and internationally.

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Leading Manufacturers of innovative building systems

Based in Potchefstroom, in the North West province of South Africa, AV Light Steel Proprietary Limited is a level 1 B-BBEE, 100% Black woman-owned, light steel manufacturing company and leading manufacturer and supplier of lightweight steel roof trusses, floor joists, frame structures and associated alternative, innovative and energy efficient building products.



In 2017, Lebogang Zulu, CEO of Tshitshirisang Construction and Projects, acquired AV Light Steel, which is currently the only licensed manufacturer in the North West province. Thus, it is positioned brilliantly to fill a huge need in the Northern parts of South Africa and its neighboring countries. Along with Tshitshirisang Construction and Projects, the group of companies are better known as AV South Africa.

The company provides service excellence, competitive prices and superb product ranges within the built environment with proudly South African products. AV Light Steel supplies a vast range of clientele within South Africa and the SADC region. It is not just an innovative building materials manufacturing company, it is a movement that's advocating for transformation through excellent service rendered and products delivered to the clients.

To date, AV Light Steel has achieved significant milestones in its growth:

- Staff compliment has increased from 9 employees to 52, 40% of which are women in top management and supervisory positions. 4 young women have been appointed as machine operators in different production lines.
- Company revenue has grown by 30%.
- The asset base has increased from 2 million to 84 million, due to the empowerment funding received from ABSA, IDC, and **the dtic** through its black industrialists scheme.

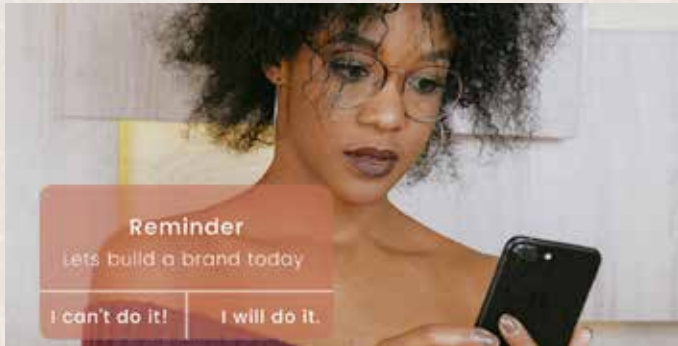
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Titans of Afrocentric Mass Media Services

BAAB Media Group is a 100% black and woman-owned B-BBEE business. Since 2018 BAAB Media Group has worked through pro-bono and commissioned work with various companies such as JSE, ABSIP, WDBIH, AIH, IWFSA as well as the latest project being the Women's Economic Assembly a multi-stakeholder platform for deliberate action.



BAAB aims to document the misrepresented identity of Africans through ethical and just journalism that empowers on a global scale by providing quality digital services to our BAAB Members who drive traffic from 4 Continents and over 27 countries.

BAAB Media Group is a company of the future. The 2020 pandemic proved that every company needs to be digital. In the current rapidly changing business environment, video conferencing, virtual learning and remote working are setting the tone for the next decade. Our 6 company values seek to assist brands to quickly adapt to become a modern and ethical brand through our excellent service offering. We seek to create strong customer loyalty through our internal customer-centric design with BAAB products and services. Through our digital channels we provide functional products and services that save time, reduce efforts, as well as costs for BAAB Members.

Ms Zintle Ramano is the Founder and Director of Black African and Beautiful Media Group (PTY) Ltd also known as BAAB Media Group.

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Harvesting the magic of biodiversity

Ms Makhotso Memme Ramaila Founder



Mems Ramaila is determined to offer women and youth a lifeline through her social enterprise, BeeAfrican whose mission is to set up community beekeeping projects with various spinoffs. She is a beekeeper, a social entrepreneur, a farmer and a thought leader with a passion for development work. She is also an alumna of the Thabo Mbeki African Leadership

Institute. She is the recipient of the Female Farmer of the Year (2012) and has held numerous leadership positions in the public sector owing to her background in Law, Organisational Development and Business Process Re-engineering and Management Services. She serves on the advisory council of University of Johannesburg's Centre for Ecological Intelligence. Mems is a member of the South African Beekeeping Industry Organisation.

Bee African Pty (Ltd) set to disseminate knowledge of the eco bee system by mainstreaming biodiversity into daily lives. The company's social impact model, rooted in the Ubuntu (I am because you are) value system, affords them the opportunity of working with rural and peri-urban communities in efforts to create possibilities for women and youth to earn a decent income and escape the poverty trap. Bee African prioritises restoring dignity of the poor by integrating 10 000 unemployed women and youth in the bee value chain with the sole intent of creating profitable and sustainable bee micro franchises. The company, though in its infancy, is supported by the South African Women in Dialogue (SAWID); University of Johannesburg Centre for Ecological Intelligence; Pum Experts in The Netherlands; Apimondia Regional Commission for Africa; national Department of Agriculture; and various stakeholders.

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Turnkey solutions for electrical energy

Ms Rhulani Matshidze Chief Executive Officer



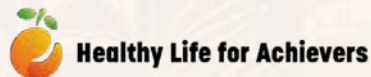
Rhulani Matshidze is one of the key players in the South African electrical supply industry and operations management. She was a General Manager in Eskom, managing an operating unit with more than 1 million customers, 2200 employees, several contractors and consulting Engineers/Technologists. Rhulani has 23 years' experience in the Engineering and leadership environment, and has gained wide range of capabilities including; Engineering and Utility Management, Project Development, Project management, Maintenance and Operations, Revenue Enhancement and Protection strategies, Renewable Energy Project Development, PV Plant designs, Grid integration, Substation Engineering, Portfolio management and Structuring. She also has academic experience as a part time Lecturer with Tshwane University of Technology and Vaal University of Technology (Power Systems IV and Protection IV). She presented several international papers at SAUPEC, IEEE and CIRED conferences.

Enpower is an organization that delivers sustainable and cost-reflective solutions to the energy industry. With extensive engineering expertise in the energy sector, Enpower offers business consulting and turnkey solutions in all aspects of the electrical power value chain, from power generation and transmission to distribution. Its current work involves supporting municipalities with energy solutions, including working with the Govan Mbeki Municipality in electricity maintenance, operation, construction and consulting.

Enpower adds socio-economic development and financial solutions to its offerings, which are the missing elements to the traditional capabilities of infrastructure development entities, thus unlocking Africa's sustainable social and economic growth. The organisation uses its institutional knowledge to provide solutions at own cost to turn around the failing municipalities into financially viable entities. It is also well positioned to play towards contributing to global initiatives on renewable energy and the introduction of the Independent Power Producers. Enpower understand the technical and commercial demands facing the global energy market – increasing regulatory scrutiny and a growing demand for alternative energy sources.

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Growing citrus fruit for the world

Ms Matlhatsi Louisa Maloka – Mogotsi Chief Executive Officer



Ms Matlhatsi Louisa Maloka – Mogotsi has been in citrus farming since 2016, on a farm acquired through the Department of Rural Development and Land Reform.

Healthy Life For Achievers is a 66 hector farm where she grows Valencias, Premiers, Midnights, Jashintos, Minneolas, Clementines and Lemons. She also received support from the citrus industry, including Extension Services, Research, Cultivar Choices, Workshops, Seminars and Symposia, and Study Groups. The business currently exports citrus fruit to Russia and the Middle East.

Ms Maloka – Mogotsi won the Female Entrepreneur Award – Small Holder Category in 2018. As an emerging farmer, she would like to expand her exports to Ghana and Cote D'Ivoire.



Advisory and capital raising solutions

KLOW Investments Pty (Ltd) is a 100% black owned entity with interests and investments in capital raising and business advisory services, leisure and hospitality sector, and is currently establishing presence in the private healthcare sector.



KLOW Solutions is representing the Blue Valley Oncology Hospital ("BVOH") project and was mandated to raise the ZAR2bn required for the development of the project. The 150 bed oncology specialist hospital development project will be located in Midrand, South Africa, with plans to roll out the hospital platform to the rest of the Continent. Ms Zahira Hansa is a project owner and a shareholder in BVOH alongside other institutional shareholders - Mergecne Investment Management, the Development Bank of South Africa ("DBSA"), and Siemens Project Ventures. The debt funding will

be provided by African Development Bank (AfDB).

KLOW Solution will be in Abidjan, Cote D'Ivoire to present the investment case of this opportunity to the investor base that will be attending the Boardroom session. DBSA is funding a group of black female specialists for R80m to become shareholders in BVOH. KLOW Solution is ready to provide advisory and capital raising services to infrastructure projects across the broader African market and to provide funding sourcing and linkages with South Africa. It also seeks opportunities for closer working ties with the banking and funding hub in Cote D'Ivoire.

Ms Lerato Molefe is Director and co-Founder

of KLOW Investments Pty (Ltd) a company, which is a 100 percent black owned entity with interests and investments in capital raising and business advisory services, leisure and hospitality sector, and is currently establishing presence in the private healthcare sector. Lerato has extensive experience in the execution of deals and in



assessing equity and strategic investments. She is an experienced executive in mergers and acquisition (M&A) transactions with an impressive deal conclusion record. She brings extensive Board experience and her commercial acumen from a 20 year professional career in equity research, fund management, and in mergers and acquisitions to the business solutions she provides.

Her experience includes:

- Governance and an ability to influence business decisions at all levels, from lobbying various stakeholders including investors, project teams, executive leadership and Board of Directors.
- Capital raising, business strategy development services and proven abilities in investment decision making.
- Ability to drive strategic planning and execution to achieve organisational effectiveness.
- Ability to lead, coordinate and provide oversight of all aspects of financial and operational turnarounds.

Contact details

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LedMos Ash

Supplying high-quality fly ash products



LedMos Ash is a supplier of high-quality fly ash products. Fly ash is a fine powder that is a by-product of burning pulverized coal in electric generation power plants. Our core business involves the collection, processing, storage and distribution of quality fly ash products. LedMos Ash is a highly dynamic company, with innovation and flexibility as its key attributes and commitment to its customers. The company has a long contract with Eskom to distribute fly ash from Majuba and Tutuka Power stations in the Mpumalanga province. Moreover, it plans to build a state of the art classification plant which will enable extraction of a specific fineness consistently.

To ensure quality packaging, the fly ash is packed in 1.1-1.4 jumbo bags, with liner. Since jumbo bags are critical during handling of fly ash, we use high grade jumbo bags from one of the largest jumbo bag manufacturers and exporters in South Africa. The provision of a covered stuffing facility makes it possible to safely export fly ash during the monsoons as well. For local customers, LedMos Ash can be delivered in bulk.

Ms Ledile Makgoba, the managing director

at LedMos Ash, is an accomplished, seasoned, entrepreneurial, strategic business/sales engineer. She has comprehensive background in business management, solutions based technical sales and business development in the minerals & water markets. She has proven success in building effective coalitions with internal/external business partners. Furthermore, she is adept at managing client expectations and brand reputation while maximizing revenue.





Bespoke enterprise data systems

Likhwezi Consulting is a 100% black-owned professional services consultancy with a focus on enterprise data systems, and related methods and practices. We develop bespoke business solutions tailored to the unique needs of our clients.



As a company we aim to deliver time-tested, robust economic systems. That aim is supported by a team that has in-depth knowledge in architecting, building and maintaining enterprise-wide data systems. With over 20 years of collective experience, we bring tried and tested approaches, vetted methods and a commitment to excellence. We build trust through our work!

Our service offerings include business consulting, business solution design and delivery. We assist our clients establish information management centers of excellence, support their data warehousing and data analytics initiatives, as well as all related services to ensure the delivery of business value.

Our vision is to:

i. Establish Likhwezi Consulting as a global market leader in the design, development and delivery of business and data management

systems.

ii. Be a trusted advisor and partner of choice to business organisations, in both the private and public sectors.

iii. Expand business and data management education accessibility (to the youth of Africa) and use that to impactfully alleviate skills shortage and youth unemployment.

Ms Lulekwa Mcwabeni, founder and

CEO, has been in the ICT industry for over 20 years, holding several roles. She grew from entry level to senior leadership roles. She holds M.Tech in Business Information Systems. During her career, she obtained vast experience in IT Strategy and Resource Planning, IT Architecture – Data and Information, IT Development and Data Management, IT Project and IT Governance in both IT Consulting Services, Banking, Telecommunications and Mining. Lulekwa is an entrepreneur who is the founder and chief executive officer of Likhwezi Consulting, a 100% black owned ICT company.



Likhwezi Consulting services include business consulting, solution design & delivery and support. The

service offerings include Enterprise Architecture, Data Management, Visualization, and Delivery data Solutions. Likhwezi consulting assist clients to establish information management centers of excellence, support companies in their data environments, as well as related services to ensure the realization of ongoing business.

The companies that she worked for include amongst others National Port of Authority, MTN, Nedbank, Palace Consulting, Standard Bank, Accenture, PBT, Sasol, JSE. Her responsibilities on the various roles she played in positioned occupied in the different companies she worked for or with include ensuring alignment to Business and IT Strategy programs mainly by defining Business Processes, Data Management Processes, Data Governance process, standards, principles, IT Architecture policies, principles and standards. She specializes in delivering core data and information architecture, data management capabilities. She has implemented information solutions across different organizations, using a TOGAF and DAMA frameworks. She is a Global Partnership Officer for Young Women in Business Forum SA.

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Lisolakho PTY LTD

Logistics solutions for perishable and non-perishable goods

Ms Angela Pikie

is the Founder and Managing Director of Lisolakho Pty Ltd. She has extensive experience in managing operations and the supply of products – from sourcing, purchasing, handling and delivery of perishable and non-perishable goods. She has also handled the selection, purchasing, and import collectibles and antiques. Ms Pikie has also promoted products on multiple channels, campaigns, and word-of-mouth initiatives. She is results focused, client oriented with extensive experience working in a high volume, deadline-driven environment.



Lisolakho Pty Ltd is a young 100% black woman-owned logistics company. It specializes in the transportation, handling, storage and delivery of perishable and non-perishable goods. Its vision in the supply business is to become the best delivery service agency, with a market friendly and competitive offering. Its vision is to build a business empire where customers are completely assured that their products are secured no matter how much or how little the value of the product is. The business pays attention to security of properties, efficiency and fast delivery.

Since the business is still at its infancy, it is keen to explore new markets in the energy sector for the transportation of petrol.



Our Food. Our Way

Transforming the agriculture entire value chain

Ms Rehema Isa Co-Founder

Oya Foods was founded in the height of the first hard lockdown in 2020 by Rehema Isa and Relebogile Biko. It started as a response to a lack of access to traditional vegetables in mainstream retail, wastage of bought vegetables stored through energy intensive traditional refrigeration methods and the need for healthy creative food



options on the go. We source our input products predominantly from women farmers and are working diligently to transform our entire value chain to women-owned. We retail our products online and through speciality stores and markets. An initiative supported by Womanomics Africa with a focus on Agro-processing and distribution.

The company has four ranges of products:

- i. Dried Vegetables (leafy greens incorporating indigenous vegetables)
- ii. Sauces and Pestos (chilli sauces, and pestos made from our leafy greens range)
- iii. Snacks (on the go snacks and chocolates incorporating our leafy greens)
- iv. Beverages (Infusions and teas made from ginger and a selection of spices and iced teas)

As we grow our product range our intention is to leverage the leafy greens variety from around the Continent as part of our input product and potential partner opportunities for regional processing. Furthermore our chocolates range has great demand and we would like to engage source directly for reliable and affordable supply ensuring the women owned factor is maintained. Leveraging the ecosystem in Agribusiness established by Womanomics Africa we hope to strengthen relationships with women in agribusiness related to our value chains.

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Tailoring diverse world-class business solutions



Leading integrated tourism solutions



Tourvest is Southern Africa's leading integrated tourism group, operating businesses which range from travel management companies, hotels, lodges and restaurants to craft, curio and jewelry shops and foreign exchange bureau, under some 60 sector-leading brands, employing more than 4 500 people. Tourvest's steady growth as a leading integrated tourism group has been driven by a commitment to exceptional quality, service and value; its people-centered business philosophy; the development of mutually rewarding partnerships; constant innovation; and world-class technology. Tourvest is an entrepreneurial business, and each division is run as an autonomous business unit with separate boards supported in its efforts by head office.

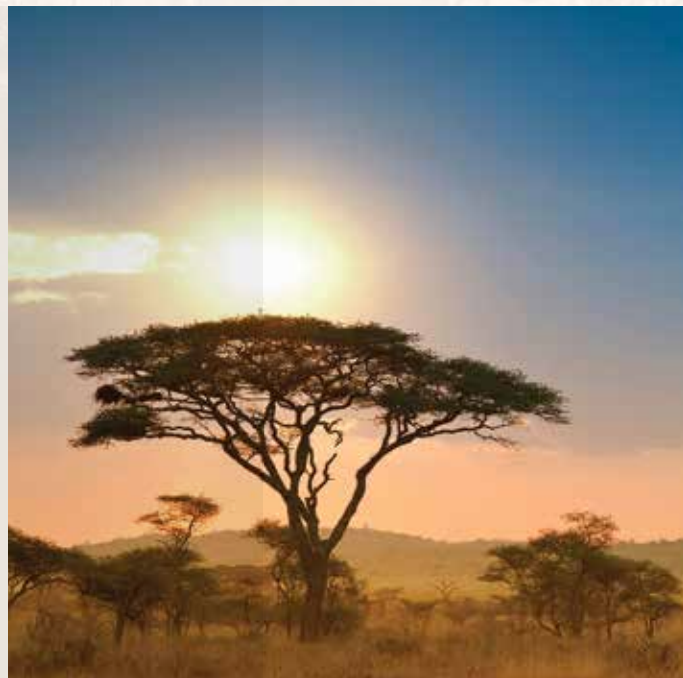
Chief Executive Officer:

Ms Judy Nwokedi

Judy Nwokedi occupies the position of Chief Executive Officer at J V Nwokedi Consulting and Chief Operating Officer for Tourvest Holdings Pty Ltd. Nwokedi headed the public broadcasting unit at the South African Broadcasting Corporation (SABC) between 2001 and 2005. She is also a past CEO of Motorola Sub-Saharan Africa and a former Senior Vice President of AREVA in South Africa, the French multi-national conglomerate focused on nuclear and other carbon-free power generation solutions. She sits on the boards of the South African Nuclear New Business Consortium and the Consolidated Infrastructure Group. Nwokedi chairs the AIDS Consortium and the International Women's Forum South Africa's Global Business Connect sub-committee.



J V Nwokedi is a consultancy service contractor with a diversified service offering, engineering and project management services including coordination, design, procurement, and construction management and execution, ensuring compliance with the client's briefs and requirements.



Contact details

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TransEra Solutions

Suppliers of quality business products and executive leadership solutions

Established by Founder and Managing Director – **Ms Athi Mbete** in 2016, TransEra Solutions (PTY) Ltd is 100% Black woman-owned multi-disciplinary enterprise and a 100% B-BBEE Level 1 Contributor with headquarters situated in Randburg – Johannesburg.



With a client portfolio of multinational and global brands, TransEra's services offerings is broken down to two components:

- **Supplies:** supply and equip our clients with the best quality products in the following categories: Personal Protective Equipment, Machinery and Equipment Supply, Security Equipment, Solar Panel and Renewable Energy, Trading and Distribution, Construction and Supply of Materials.
- **Human Capital:** Executive Search and Recruitment and People Development.

With its proven experience in various fields, TransEra Solutions offers its services to its partners both locally and currently into the DRC, including mining, engineering, and logistics companies.

TransEra has established an excellent supply chain of local South African Machinery & Equipment | PPE | Security | Solar Panel and Renewable Energy manufacturers that enables us to provide best products at best prices, and to ensure continuity in provision. We have forged partnerships with leading manufacturers and distributors that enables us to customize designs products and services to the requirement of any particular client. We pride ourselves on having a professional team and strategic industry partnerships that allow us to provide top quality range at affordable prices.

An Eclectic, People-Magnet and People Connector - Ms Athi Mbete is a highly dynamic, entrepreneurial business leader with experience in Diversity & Inclusion Recruitment Services to multinational and global brands. Athi's expertise lie in People and Service delivery fields primarily in the areas of Talent Hunting | Brand and Business Development | Account Management and Relationship Building | Career Growth Strategies | Creative, forward-thinking Strategies and the ability to awaken and nurture talent into realization of their full potential.



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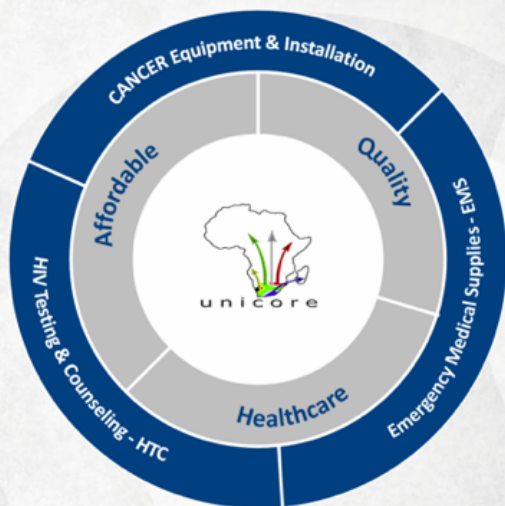
Website: www.transerasolutions.co.za



Delivering medical equipment to healthcare

Uni Group

INTO AFRICA | FOR AFRICA | BY AFRICANS
who understands the African landscape



UNICORE Holdings supports and delivers medical equipment to over 200 hospitals nationally and supplies EMS equipment to Southern African Countries. The company comprises of a team of experts, with medical industry experience that exceeds more than 50 years. Delivering service excellence to its clients and delivery of superior and quality products are non-negotiable. It has long standing and key strategic relationships with international Suppliers and OEM Partners, who are the global industry leaders.

It was awarded a tender to supply and deliver of sedan, light and heavy commercial vehicles, buses, motorcycles, agricultural tractors, construction plant and equipment to the State for the period 01 April 2019 to 31 March 2022.

Key product range:

- bring new pharma products to Africa
- programs for longevity
- fully integrated cannabis solution

- localization: nuclear medicine
- experts in special import drugs in Africa
- targeted pharma local manufacturing into Africa
- cancer drugs / tb / iv / api / vaccines

Unicore is a company 100% owned by **Ms Zahira Hansa**. It provides ambulances, and medical equipments into the healthcare sector and hospitals nationally in South Africa and in Zambia. It provides medical solutions and products in regions where the OEM global licenses that it holds allow. It is export ready for Ghana and Ivory healthcare market for its products and services and needs networking and door opening opportunities into those markets.

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Harith
FINANCIERS & DEVELOPERS OF INFRASTRUCTURE PROJECTS





WIPHOLD



TRANSNET



delivering freight reliably

DBSA



IDENTITY PARTNERS

